Corry Blount

From: Chaffin, Lynn [lynn.chaffin@dallascityhall.com]
Sent: Monday, June 14, 2010 5:32 PM
To: Corry Blount
Subject: Warrants w License Plates Extract - Project Scope and Definition.doc
Attachments: Warrants w License Plates Extract - Project Scope and Definition.doc

Corry -

Today is my first day back in the office since we talked ... I've been out since Wednesday afternoon.

Can you please review the attached scope of work and see if you agree.

Thanks for your feedback.

Lynn Chaffin
We recently took delivery of (4) ALPR's and as most of you either knew or soon found out upon delivery, the challenge was not the technology but access to information to make them truly functional.

What we have done (rather than be satisfied with just plain stolen's) is spearhead a movement through cooperation with the City of Dallas to access their Regional Data Base daily for uploads of all "wants and warrants" in a format compatible with the software of our units. In addition we've prompted NCTCOG to develop a system for a "one stop shop" for downloads from HIDTA, ICE and EPIC. Incidentally, this will include a data base of all regional sex-offenders for tracking purposes.

In addition we are pursuing access to NCIC for out of state warrants and coordination with Homeland Security for their "terrorist watch list" which they can then track through satellite mapping all hits (time of day, day of week and location).

My primary concern....officer safety! Eventually, as the data begins to flow an officer with one of these systems will know ahead of time if they are approaching a potentially "dangerous" felon on a traffic stop. Plus we should be able to throw a whole lot of really bad guys in jail. All it will take is a license plate attached to a wanted person.

Anyone interested in this initiative or if you have made inroads to access data beyond your cities jurisdiction please contact me for coordination purposes. Stay safe, Ed
Ed O'Bara | Chief of Police
City of Highland Village | 1000 Highland Village, 75077 | Highland Village, TX 75077
o 972.317.6551 | f 972.317.8974 | eobara@highlandvillage.org

Our Mission:
"to achieve the public safety expectations of our community"

Visit our website at www.hypd.com for questions or requests.
From: Steve Dye [mailto:sdye@colleyville.com]
Sent: Tuesday, June 15, 2010 9:54 AM
To: Edward Obara
Subject: RE: License Plate Recognition Systems

Ed,

Did you get these through a grant or your general fund, what brand did you go with, and what was the cost per unit?

Thanks

Steve

From: Edward Obara [mailto:EObara@highlandvillage.org]
Sent: Tuesday, June 15, 2010 09:47
To: akancel@nrhtx.com; aroberston@cityofjoshuavtx.us; bbrookcityofjustin.com; bchildress@richlandhills.com; benf@grapevinetexas.gov; bjohnson@willowpark.org; bcmguire@lakeworthbx.org; brandon.mayberry@hudsonoaks.com; caaron@burlesontx.com; camyx@sangertexas.org; ccinquemani@dallasairport.com; cgilliland@aledo.k12.tx.us; chavens@burlesontx.com; chief@bluemoundtexas.us; chief@cityofdwy.net; chief@townofbartonville.com; chief@venuspd.com; chiefrutledge@swbell.net; chris.denney@brazos.org; Rodney.Cunningham@dallascounty.com; david.flory@ci.bedford.tx.us; dbbaskp@embarqmail.com; dbradley@cityofcorinth.com; dexter@unt.edu; dhenley@town.northlake.tx.us; dpaschall@runawaybaytexas.com; dsandifer@burlesontx.com; dwatson@double-oak.com; SteveDye@ci.springtown.tx.us; ed.reynolds@unt.edu; eobara@highlandvillage.org; esalam@grapevinetexas.gov; frank.buchanan@tccd.edu; gailligg@hsu.unt.edu; galvan@granbury.org; gary.fowler@mansfield-bx.gov; gjohnson@roachkepolice.com; gmckanie@ci.euless.tx.us; gwilkerson@cityofcorinth.com; hines@granbury.org; hlamance@cityofboyd.com; james.healy@godley.tx.gov; janetvanpatten@oakridgepolice.net; jblaisdell@weatherfordbx.gov; jcrake@dcccd.edu; jedland150@cityofpilotpoint.org; jely@wsb.us; jerwin@twu.edu; jimbeach@up.com; jmclagrsen@cityofgrandview.org; jmckinney@pantegopolice.org; jperdue@nrhtx.com; jvennum@cityofdwy.net; jwwilliams@tarleton.edu; klane@haltoncitytexas.gov; kriesby@gyps.org; lloyd@cityofirving.org; lllee@ci.dublin.tx.us; lpitts@lakesidetexas.us; mbrown@ci.euless.tx.gov; mhafner@kellerpd.com; nhmamlin@nrhtx.com; mills@benbrookpd.com; mmanning@weatherfordbx.gov; mpicha@decaturpd.net; mwpcidd@suddenlinkmail.com; newarkpolicechief@newarktexas.com; None listed; pbidges@haltoncitytexas.com; police.chief@fortworthgov.org; police@cityofbalvarado.org; randall.briggs@dhs.gov; rbenjamin@cowtx.org; rcrawford@roachkepolice.com; rfreeman@ci.euless.tx.us; rhalssell@ci.stepenville.tx.us; rherbert@foresthillbx.org; rhoskinds@decaturpd.net; rmacon@saginawpolice.org; roger.mangum@hickorycreek-tx.gov; roy.minter@cityofdenton.org; rparker@cowtx.org; rchadler@littleelm.org; rsingletown@cityofbridgeport.net; rvpchief@yahoo.com; sdeel@dfwairport.com; sfleming@gyps.org; sherrill.johnson@tofmx.com; skniffin@ci.honeyduntx.us; ststanford@cityofbridgeport.net; staylor@whitesborotexas.com; stephenn@ci.hurst.tx.us; tcotter@argyletx.com; tcowan@burleson.com; terry.powell@cleburne.net; tharper@aledo.k12.tx.us; theron.bowman@arlingtontx.gov; twilliams@cityofkenedale.com; vincentj@cityofbalvarado.net; wkerbow@ci.fortworthTX.us; wsink@cowtx.org; wsimpm@weatherfordbx.gov; wtackett@argyletx.com
Cc: John Young; Corry Blount; James McLaughlin
Subject: License Plate Recognition Systems

We recently took delivery of (4) ALPR's and as most of you either knew or soon found out upon delivery, the challenge was not the technology but access to information to make them truly functional.
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Ed O’Bara  Chief of Police  
City of Highland Village  1000 Highland Village, 75077  Highland Village, TX 75077  
o 972.317.6551  f 972.317.8974  cobara@highlandvillage.org

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Corry Blount

From: Edward Obara
Sent: Tuesday, June 15, 2010 10:09 AM
To: Corry Blount
Subject: FW: License Plate Recognition Systems

Ed,
This is perfect timing for me. We are currently waiting on delivery of our system. Let's talk soon.

Roy W. Minter, Jr.
Chief of Police
Denton Police Department
601 E. Hickory St. Suite E
Denton, TX. 76205
940-349-7923 - Office
940-349-8070 - Fax
Roy.Minter@cityofdenton.com

Serving with PRIDE

Professionalism Respect Integrity Dedication Excellence

From: Edward Obara [mailto:EObara@highlandvillage.org]
Sent: Tuesday, June 15, 2010 9:47 AM
To: akancel@nrhtx.com; arobertson@cityofjoshuatx.us; bbrooks@cityofjustin.com; bchildress@richlandhills.com; benn@grapevinetexas.gov; bjohnson@willowpark.org; bmccall@lakeworthtx.org; brandon.mayberry@hudsonoaks.com; caaron@burlesontx.com; camyx@sangertexas.org; ccinquemani@dfwairport.com; cgilliland@aledo.k12.tx.us; chavens@burlesontx.com; chief@bluemoundtexas.us; chief@cityofdw.net; chief@townofbartonville.com; chief@venuspd.com; chief@utdallas.com; chris.denney@brazos.org; cunninghamr@ci.colleyville.tx.us; david.flory@ci.bedford.tx.us; dbasskp@embarqmail.com; dBradley@cityofcorinth.com; dtert@unt.edu; dhenley@town.northlake.tx.us; dpaschall@runawaybaytexas.com; dsandifer@burlesontx.com; dwatson@double-oak.com;
We recently took delivery of (4) ALPR's and as most of you either knew or soon found out upon delivery, the challenge was not the technology but access to information to make them truly functional.

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o 972.317.6551 | f 972.317.8974 | eobara@highlandvillage.org

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Corry

Here are the PIPS customers and soon to be customers with contact info

Also see them on the attached Excel sheet.

pb

WHITE SETTLEMENT
LT JP BEVERING
ibeveling@wsdp.us
817-246-7070 x105

HUTCHINS
CHIEF FRANK MCELlIGOTT
CHIEF@HUTCHINSPD.ORG
972-225-2224
ALSO ---
LT STEVE PERRY
LT@HUTCHINSPD.ORG
972-225-2225

KAUFMAN COUNTY SHERIFF
CAPT ERNIH ZEPEDA
CAPTZEPEDA@KAUFMANSO.COM
972-932-9714

DALLAS COUNTY SHERIFF (NTATTF)
MICKEY TOLBERT - SGT auto theft
mtolbert@dallascounty.org
214.653.3431

ASLO ---
STEVE SMITH (NOT AS INVOLVED ANYMORE)
spsmith@dallascounty.org
214.653.3436

SOON TO BE ADDED PO coming shortly CARROLLTON
- JAMES SNYDER
james.snyder@cityofcarrollton.com
972.466.3305

CARROLLTON MARSHALS
DERYL CORLEY
deryl.corley@cityofcarrollton.com
972.466.3350

ARLINGTON ---------
LARRY BARCLAY
larry.barclay@arlingtontx.gov
817.459.5705

ALSO-----
SGT CHRIS COOK
christopher.cook@arlingtontx.gov
817.459.5705

WACO ---------
KENNY SNELL
kennys@ci.waco.tx.us
254.750.7511 , 750.5733.

Demonstrations/demo rides done, appts had, quotes sent *******************

NORTH RICHLAND HILLS ---------
ASST CHIEF - ANDY KANCEL
akancel@nrhtx.com
817.427.7005

ALSO *****
KEVIN KENNEDY
kkennedy@nrhtx.com
817.427.6240

KELLER ---------
LT MARK WILSON
mwilson@kellerpd.com
817.743.4508

ALSO
LT ROBERT ENCKHAUSEN
renckhausen@cityofkeller.com
817.743.4500

WATAUGA ---------
LT ROBERT PARKER
rparker@cowtx.org
817.514.5884

HALTOM CITY ---------
LT ROCKY ROPER
rroper@haltomcitytx.com
817.222.7055

ALSO *****
LT STEVE IRVIN
sirvin@haltomcitytx.com
817.222.7077

ALSO*****
CORPORAL STEVE REISS
Ask me how BearCom can help your organization improve communications, productivity, and security with our wireless video, voice, and data solutions!

Patrick Brady
Senior Certified Solutions Consultant
BearCom
4009 Distribution Drive
Bldg. 200
Garland, TX 75041
214.765.7332 Office
214.869.8210 Wireless Phone
214.355.4955 Fax
http://www.BearCom.com
PIFS installs as of 06/16/2010 DFW area only

<table>
<thead>
<tr>
<th>Police / Dept</th>
<th>Contact</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>WHITE SETTLEMENT</td>
<td>LT JP BEVERING</td>
<td><a href="mailto:jbevering@wspd.is">jbevering@wspd.is</a></td>
<td>817-246-7070 x105</td>
</tr>
<tr>
<td>HUTCHINS</td>
<td>CHIEF FRANK MCCULLIGOTT</td>
<td><a href="mailto:CHIEF@HUTCHINSPD.ORG">CHIEF@HUTCHINSPD.ORG</a></td>
<td>972-225-2224</td>
</tr>
<tr>
<td></td>
<td>LT STEVE PERRY</td>
<td><a href="mailto:LT@HUTCHINSPD.ORG">LT@HUTCHINSPD.ORG</a></td>
<td>972-225-2225</td>
</tr>
<tr>
<td>KAUFMAN COUNTY SHERIFF</td>
<td>CAPT ERNIE ZEPEDA</td>
<td><a href="mailto:CAPTZEPEDA@KAUFMANSO.COM">CAPTZEPEDA@KAUFMANSO.COM</a></td>
<td>972-932-9714</td>
</tr>
<tr>
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<td>MICKEY TOLBERT - SGT auto theft</td>
<td><a href="mailto:mtoibert@dallascounty.org">mtoibert@dallascounty.org</a></td>
<td>214.653.3431</td>
</tr>
<tr>
<td></td>
<td>STEVE SMITH (NOT AS INVOLVED ANYMORE)</td>
<td><a href="mailto:spsmith@dallascounty.org">spsmith@dallascounty.org</a></td>
<td>214.653.3436</td>
</tr>
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<tr>
<th>SOON TO BE ADDED</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CARROLLTON</td>
<td>JAMES SNYDER</td>
<td><a href="mailto:james.snyder@cityofcarrollton.com">james.snyder@cityofcarrollton.com</a></td>
<td>972.466.3305</td>
</tr>
<tr>
<td>CARROLLTON MARSHALS’</td>
<td>DERYL CORLEY</td>
<td><a href="mailto:deryl.corley@cityofcarrollton.com">deryl.corley@cityofcarrollton.com</a></td>
<td>972.466.3350</td>
</tr>
<tr>
<td>ARLINGTON</td>
<td>LARRY BARCLAY</td>
<td><a href="mailto:larry.barclay@arlingtontx.gov">larry.barclay@arlingtontx.gov</a></td>
<td>817.459.5705</td>
</tr>
<tr>
<td></td>
<td>SGT CHRIS COOK</td>
<td><a href="mailto:christopher.cook@arlingtontx.gov">christopher.cook@arlingtontx.gov</a></td>
<td>817.459.5705</td>
</tr>
<tr>
<td>WACO</td>
<td>KENNY SNELL</td>
<td><a href="mailto:kenny@ci.waco.tx.us">kenny@ci.waco.tx.us</a></td>
<td>254.750.7511 , 750.5733</td>
</tr>
</tbody>
</table>

Demonstrations/demo rides done, appts had, quotes sent

| NORTH RICHLAND HILLS                  | ASST CHIEF - ANDY KANCEL | akancel@nrhtx.com             | 817.427.7005  |
|                                      | KEVIN KENNEDY            | kkennedy@nrhtx.com             | 817.427.6240  |
| KELLER                                | LT MARK WILSON           | mwilson@kellerpd.com           | 817.743.4508  |
|                                      | LT ROBERT ENCKHAUSEN     | renckhausen@cityofkeller.com  | 817.743.4600  |
| WATAUGA                               | LT ROBERT PARKER         | rpark@cowtx.org                | 817.514.5884  |
| HALTOM CITY                           | LT ROCKY ROPER           | rooper@haltomcitytx.com        | 817.222.7005  |
|                                      | LT STEVE IRVIN           | oirvin@haltomcitytx.com        | 817.222.7077  |
|                                      | CORPORAL STEVE REISS     | spreis@haltomcitytx.com        | 817.222.7062  |

Corry

Here is the list of the folks I have met with or that already had the system before I came on board. Kaufman's was bought thru a software distributor in a package deal, so I don't know Emie very well, but have met with him.

There are a handful of other smaller PDs that have seen the demo, but have not indicated a real "urgency" in purchasing one at this time.

NRH, Keller, Watauga and Haltom City have all seen a demo and or also borrowed my demo kit for a week or so. So they all have a very good understanding of what could be accomplished. I "think" Watauga and Haltom City are waiting to see what NRH and Keller decide to do.

I am heading out of town for a week and will be back in touch end of next week.

Pat
Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Thursday, September 16, 2010 3:30 PM
To: Corry Blount
Subject: PIPS

Corry

Just wanted you to know I did forward some of your thoughts to PIPS - Brian Shockley is the main contact for marketing and can also get you in touch with someone in product development.

Please let me know if he does and also if he doesn't reach out to you soon.

Pat

Ask me how BearCom can help your organization improve communications, productivity, and security with our wireless video, voice, and data solutions!

Patrick Brady
Senior Certified Solutions Consultant
BearCom
4009 Distribution Drive
Bldg. 200
Garland, TX 75041
214.765.7332 Office
800.273.6154 Toll Free
214.355.4955 Fax
http://www.BearCom.com
Ok, thanks

I am hoping that by throwing this info at PIPS, we can get it done sooner.

We still believe it has to do with when DPS changed the HTTP site to include the date for each new days file.

pb

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Patrick Brady
Senior Certified Solutions Consultant

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Blg. 200
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800.273.6154 Toll Free
214.355.4955 Fax
www.BearCom.com

-----Original Message-----
From: Corry Blount [mailto:CBlount@highlandvillage.org]
Sent: Thursday, September 23, 2010 8:58 AM
To: Patrick Brady
Subject:

I sent it to Dean as well. I can only get this one right now. I'll look later and see if it's different.
469-853-0552 Cell
972-317-8974 Fax
Corry, 

I talked to Jeremy and he said that Randy Batten would be the person to talk to. I talked to Randy Batten and he was very nice. We discussed getting PIPS Technology the IP address and user name and password for a week so that my engineers could implement the BOSS software to automatically download the TCIC database every hour. He said that a Chief would have to write a letter asking for TCIC to release the information for PIPS to test and engineer these changes to BOSS. He also asked for the list of Texas agencies that presently have PIPS Technology with BOSS software. These are accounts in Texas that have the BOSS software. We would then release this updated software for BOSS on the next release date and get this fix to the below accounts. Please let me know if your Chief would write the letter to TCIC!

Highland Village PD

White Settlement PD

Williamson County Sheriffs

Montgomery County Sheriffs

Cameron County Sheriffs

Raymondville PD

Arlington PD

Carrolton PD

Lubbock County Sheriffs

McAllen PD

Kingsville PD

La Porte PD

Round Rock PD

Web County Sheriffs

San Antonio PD

Cleveland PD
Laredo PD
Tomball PD
Sherman PD
Waco PD
Jim Hogg County Sheriffs
Dean Wiesmann
Regional Sales Manager

Email: dwiesmann@federalsignal.com
Mobile: (1) 936-697-6248

Visit us at: http://www.youtube.com/user/fedsignpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipsterotechnology.com.

From: Corry Blount [mailto:CBlount@highlandvillage.org]
Sent: Monday, September 27, 2010 3:17 PM
To: Wiesmann, Dean
Subject: Here you go

From: Dansby, Jeremy [mailto:Jeremy.Dansby@txdps.state.tx.us]
Sent: Wednesday, June 23, 2010 09:02
To: Corry Blount
Subject: License plate reader

I'll check on what all the file covers and get back to you on it this afternoon.

Jeremy

Jeremy Dansby
TCIC QC Analyst, TXGang Administrator
Crime Information Bureau
PO Box 4143
3805 North Lamar
Austin TX 78752
(512) 424-5542 office
(512) 424-7164 fax

Corry D. Blount/LCC #44
Captain/Support Services Division
Highland Village Police Department
1000 Highland Village Road
Highland Village, Texas 75077
972-317-5558 ext. 502 Office
469-853-0552 Cell
972-317-8974 Fax
Corry Blount

From: Wiesmann, Dean [dwiesmann@federalsignal.com]
Sent: Tuesday, September 28, 2010 11:14 AM
To: Corry Blount
Subject: RE: Here you go

Corry,

Use Jeremy’s address because they are in the same building. His Title is Deputy Administrator to Crime Records Services. His email is randy.batten@txdps.state.tx.us.

Dean Wiesmann
Regional Sales Manager

Email: dwiesmann@federalsignal.com
Mobile: (1) 936-697-6248

Visit us at: http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pisstechnology.com.

From: Corry Blount [mailto:CBlount@highlandvillage.org]
Sent: Tuesday, September 28, 2010 11:08 AM
To: Wiesmann, Dean
Subject: RE: Here you go

I need the name, address, title, etc. to put on the letter.

Corry D. Blount/LCC #44
Captain/Support Services Division
Highland Village Police Department
1000 Highland Village Road
Highland Village, Texas 75077
972-317-5558 ext. 502 Office
469-853-0552 Cell
972-317-8974 Fax
Corry,

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Montgomery County Sheriffs
Cameron County Sheriffs
Raymondville PD
Arlington PD
Carrolton PD
Lubbock County Sheriffs
McAllen PD
Kingsville PD
La Porte PD
Round Rock PD
Web County Sheriffs
San Antonio PD
Cleveland PD
Laredo PD
Tomball PD
Sherman PD

Waco PD

Jim Hogg County Sheriffs

Dean Wiesmann
Regional Sales Manager

Email: dwiesmann@federalsignal.com
Mobile: (1) 936-697-6248

Visit us at: http://www.youtube.com/user/fedsignpublicsafety

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Subject: Here you go

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Sent: Wednesday, June 23, 2010 09:02
To: Corry Blount
Subject: License plate reader

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Jeremy

Jeremy Dansby
TCIC QC Analyst, TXGang Administrator
Crime Information Bureau
PO Box 4143
5805 North Lamar
Austin TX 78752
(512) 424-5542 office
(512) 424-7164 fax

---

Corry D. Blount/LCC #44
Captain/Support Services Division
Highland Village Police Department
1000 Highland Village Road
Highland Village, Texas 75077
972-317-5558 ext. 502 Office
469-853-0552 Cell
972-317-8974 Fax
Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Wednesday, October 13, 2010 3:31 PM
To: Corry Blount
Subject: TCIC

Corry

Pips has a fix now for the TCIC http site change.

If you can reach out to Omar Aziz, he can walk you through how to set it up.

His contact info is below.

Pat

Ask me how BearCom can help your organization improve communications, productivity, and security with our wireless video, voice, and data solutions!

Patrick Brady
Senior Certified Solutions Consultant

BEARCOM

Wireless Worldwide

4009 Distribution Drive
Bldg. 200
Garland, TX 75041
214.765.7332 Office
800.273.6154 Toll Free
214.355.4955 Fax
www.BearCom.com

-----Original Message-----

From: Wiesmann, Dean [mailto:dwiesmann@federalsignal.com]
Sent: Wednesday, October 13, 2010 3:29 PM
To: Patrick Brady
Subject: TCIC

Pat,

Please have your accounts contact Omar Aziz at oaziz@federalsignal.com to set up a time when he can help them set-up the automatic download of the TCIC data base.

Dean Wiesmann
Regional Sales Manager

FEDERAL SIGNAL
Advancing security and well-being

PIPS Technology, Inc
804 Innovation Drive
Knoxville, TN  37932-2562
USA
www.pipstechnology.com

Email:  dwiesmann@federalsignal.com
Main Office:  (1) 865 392-5540
Mobile:  (1) 936-697-6248
Home Office:  (1) 936-890-6102
Fax:  (1) 865 392-5599

Visit us at:  http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.
Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Monday, October 18, 2010 2:39 PM
To: Corry Blount; jbevering@wspd.us; chief@hutchinspd.org; lt@hutchinspd.org; captzepeda@kaufmanso.com; mtolbert@dallascounty.org
Subject: TCIC Update

Gentleman

PIPS has come up with a fix for the TCIC data base upload issues caused by changes in their HTTP site on a daily basis. Once DPS changed the site link for TCIC to include the days date...it caused issues with the BOSS knowing what site to go to for the data

PIPS has now figured a go-around to get this problem eliminated for you.

The contact at PIPS is Omar Aziz, you will need to contact Omar directly, as he will have to walk you through the fix.

I apologize for the inconvenience, but once this is done, your BOSS will be getting the daily updates from TCIC again with no manual entry required on your part.

Pat

As an FYI...Arlington and Waco have gone on line just recently and Carrollton and Carrollton Marshals will be installed in early November.

---

Ask me how BearCom can help your organization improve communications, productivity, and security with our wireless video, voice, and data solutions!

Patrick Brady
Senior Certified Solutions Consultant

BearCom
Wireless Worldwide

4009 Distribution Drive
Bldg. 200
Garland, TX 75041
214.765.7332 Office
800.273.6154 Toll Free
214.355.4955 Fax
www.BearCom.com

-----Original Message-----

From: Wiesmann, Dean [mailto:dwiesmann@federalsignal.com]
Sent: Wednesday, October 13, 2010 3:29 PM
To: Patrick Brady
Subject: TCIC

Pat,
Please have your accounts contact Omar Aziz at oaziz@federalsignal.com to set up a time when he can help them set-up the automatic download of the TCIC data base.

Dean Wiesmann  
Regional Sales Manager

PIPS Technology, Inc  
804 Innovation Drive  
Knoxville, TN 37932-2562  
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Email: dwiesmann@federalsignal.com  
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Visit us at: http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.
Corry Blount

From: Wiesmann, Dean [dwiesmann@federalsignal.com]
Sent: Monday, November 14, 2011 10:32 AM
To: Corry Blount
Cc: Plummer, Lindsay Marie
Subject: Quote on two Slate Camera Cables
Attachments: Highland Village Police Dept. 2 camera cables 11142011.pdf

Corry,

I am sorry but I was in meetings most of Friday. Here is the quote for the two camera cables.

Dean Wiesmann

Dean Wiesmann
Regional Sales Manager

PIPS TECHNOLOGY
A Federal Signal Company

PIPS Technology, Inc
804 Innovation Drive
Knoxville, TN 37932-2562
USA
www.pipstechnology.com

Email: dwiesmann@federalsignal.com
Main Office: (1) 865 392-5540
Mobile: (1) 936-697-6248
Home Office: (1) 936-890-6102
Fax: (1) 865 392-5599

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.
Customer Quotation

Customer: Highland Village Police Department  
Attention: Capt. Corry Blount

City: Highland Village  
ST: Texas  
ZIP: 

Project Description: Highland Village Police Dept. 2 camera cables 11142011
Quote Number: Highland Village Police Dept. 2 camera cables 11142011

<table>
<thead>
<tr>
<th>Item #</th>
<th>Part #</th>
<th>Description</th>
<th>Unit Price</th>
<th>Quantity</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Slate Cable</td>
<td>Slate cable assembly for permanent installation with the Superex ALPR microprocessor</td>
<td>$275.00</td>
<td>2</td>
<td>$550.00</td>
</tr>
</tbody>
</table>

Subtotal: $550.00
Total: $550.00

Quote Prepared By: Dean Wiesmann

Assumptions and Notes:
1. This quote is subject to the attached PIPS' standard terms, conditions and warranties.

PIPS Technology - www.pipstechnology.com

The world leader of automated license plate recognition technology - why trust anyone else?
- One-stop shop: design, manufacture, installation and support of cameras, processors, software, OCR engines, other services.
- Headquarters in Knoxville, TN with sales/support offices in California, Texas, New Jersey, and the United Kingdom.
- Experience in Law Enforcement, Security, Access Control, Parking, Tolling, and Intelligent Transportation
  - Performance related patents including Platefinder and TripleFlash.
  - Recipient of numerous innovation and technology awards.
  - Over 11,000 cameras deployed worldwide.

This quotation is valid for 120 days, and may be rescinded at any time.
Corry Blount

From: Wiesmann, Dean [dwiesmann@federalsignal.com]
Sent: Thursday, March 29, 2012 2:43 PM
To: Corry Blount
Subject: Quote on Stationary cameras
Attachments: V1_11_131_PIP_Spike_P372.pdf; V1_11_131_PIP_P392.pdf; Termination Box.pdf; Highland Village PD Z spike cameras 3292012.pdf

Corry,

Thank you for the opportunity to quote our Fixed Law Enforcement Automated License Plate Recognition (ALPR) System for the City of Highland Village. (Based upon our knowledge of the project, I am pleased to provide a quotation for two Spike Plus integrated camera/processor architecture (attached). This architecture offers the most cost effective alternative to typical fixed LPR systems in that the integrated Spike camera houses three components – color camera, IR camera, and processor. This means installations are simplified and the overall cost of ownership and maintenance is considerably reduced.

Our Back Officer Server Software is not quoted as it is the intention for the cameras on this system to be run through the existing Highland Village PD BOSS software.

Our quote reflects NEMA 4 rated interface boxes mounted at two locations. City of Highland Village will be responsible to run power the interface boxes as required by current city/county electrical codes. The city of Highland Village or Highland Village Police Department will supply a ATT air card for the network connectivity for each location.

I will have to do a site survey to see where these cameras will be mounted and if any other hardware will be needed to get optimum reads.

The City of Highland Village is responsible for the following elements of the purchase/installation of the system including:
- Obtaining any required approvals for the installation of the Spike Plus LPR cameras on any poles adjacent to or over any road segments to be monitored or any overhead bridge structures on any public or private property
- Any required lane closures for the installation of the Spike Plus units, cabling and interface cabinets
- Installation of the camera mounts and Spike Plus units
- Installation of Interface Cabinets
- Installation ("pulling") of the power and data/communications cables from each Spike unit to the Interface Cabinets
- Providing and installing a 120 volt power source that will be run to each Interface Cabinet
- Any drilling/holes for any light standard/gantries to recess any camera/power/data cabling
- Providing an acceptable means of pole access (ladder, bucket truck, etc as required)
- Provision of data communication service (AT&T Air card) for sending data from the Spike cameras to the Back Office Software at the Highland Village Police Department.
- Providing cable conduit (if required by local code/ordinance) – highly recommended

PIPS Technology is responsible for the following items:
- Delivery of all purchased equipment
- Installation supervision and oversight
- Configuration and alignment of the Spike Plus units
- Field performance testing of the system as installed
- Configuration and test of the BOSS dispatch software

All PIPS equipment hardware and software is covered by a one-year parts and labor warranty. Maintenance agreements are available for the system after the original one-year warranty expires. These agreements supply your end user with upgrades and improvements to our OCR engine for enhanced plate detection capabilities and software upgrades and all hardware sold by PIPS Technology, Inc. The annual maintenance for the two spike cameras would be $2,200 per year which will cover this software and equipment in our proposal attached.

Once again, we thank you for the opportunity to provide a price quotation for this project. Please let me know if you have any other questions.

- 3110 -
Dean Wiesmann

Dean Wiesmann
Regional Sales Manager

Email: dwiesmann@federalsignal.com
Mobile: (1) 936-697-6248

Need Grant Assistance: http://pipstechnology.com/home_us/

PIPS Technology, the only ALPR Strategic Partner with NLETS: www.nlets.org

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.

## Project Description:
Highland Village PD 2 spike cameras 3292012

## Quote Number
Highland Village PD 2 spike cameras 3292012

<table>
<thead>
<tr>
<th>Item #</th>
<th>Part #</th>
<th>Description</th>
<th>Unit Price</th>
<th>Quantity</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>SPIKEPLU S-810</td>
<td>P372 Spike + Integrated Camera/Processor with ALPR/OCR Engine - Dual lens @ 810 nm (with long hood). Includes support for the optional compact flash onboard data storage module.</td>
<td>$10,450.00</td>
<td>2</td>
<td>$20,900.00</td>
</tr>
<tr>
<td>1</td>
<td>SPIKELET-810</td>
<td>P392 Spike + Integrated Camera/Processor with ALPR/OCR Engine - Dual lens @ 810 nm (with long hood). Includes 4GB compact flash standard. Provides lane coverage of 5.5 feet</td>
<td>$11,030.00</td>
<td>opt</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>P372P-CF-4GR</td>
<td>Optional Compact Flash module for local data storage/buffering of captured AI PR data - 4 GB data storage - Must be ordered in conjunction with the camera.</td>
<td>$475.00</td>
<td>2</td>
<td>$950.00</td>
</tr>
<tr>
<td>4</td>
<td>Digi 3G Modem</td>
<td>Digi Connect® WAN Family Small cellular/WiMAX routers with integrated VPN</td>
<td>$800.00</td>
<td>2</td>
<td>$1,600.00</td>
</tr>
<tr>
<td>3</td>
<td>X3721001</td>
<td>NEMA 4 rated termination box for field installation of the Spike + camera system - includes P372 power supply, lightning protection circuitry and power/data cable assembly (50 ft).</td>
<td>$800.00</td>
<td>2</td>
<td>$1,600.00</td>
</tr>
<tr>
<td>4</td>
<td>X3721001-2</td>
<td>NEMA 4 rated termination box for supporting termination of two Spike + camera system - includes P372 power supply, lightning protection circuitry and power/data cable assembly (50 ft) for each Spike unit</td>
<td>$1,200.00</td>
<td>0</td>
<td>$0.00</td>
</tr>
<tr>
<td>5</td>
<td>PIPS-SRVC-FLDENG</td>
<td>Field Engineering services priced on a per day basis (Per day, Travel and living included)</td>
<td>$1,800.00</td>
<td>1</td>
<td>$1,800.00</td>
</tr>
<tr>
<td>6</td>
<td>AP372QRP BCKT-X</td>
<td>Pole Mount Quick Release Bracket Assembly (9” diameter max)</td>
<td>$675.00</td>
<td>2</td>
<td>$1,350.00</td>
</tr>
<tr>
<td>7</td>
<td>AP372URB CKT</td>
<td>Urban Highway Quick Release Bracket Kit for P372</td>
<td>$540.00</td>
<td>0</td>
<td>$0.00</td>
</tr>
</tbody>
</table>

**Total:** $28,200.00
Assumptions and Notes

1. This quote is subject to the attached PIPS’ standard terms, conditions and warranties.

- Obtaining any required approvals for the installation of the Spike Plus LPR cameras on any poles adjacent to or over any road segments to be monitored or any overhead bridge structures on any public or private property
- Any required lane closures for the installation of the Spike Plus units, cabling and interface cabinets
- Installation of the camera mounts and Spike Plus units
- Installation of Interface Cabinets
- Installation ("pulling") of the power and data/communications cables from each Spike unit to the Interface Cabinets
- Providing and installing a 120 volt power source that will be run to each Interface Cabinet
- Any drilling/holes for any light standard/gantries to recess any camera/power/data cabling
- Providing a internet accessible PC in the agency's office for hosting the BOSS software program
- Providing an acceptable means of pole access (ladder, bucket truck, etc as required)
- Provision of data communication service for sending data from the Spike cameras to the Back Office Software
- Providing cable conduit (if required by local code/ordinance) – highly recommended
- Payment of freight costs, state sales tax and any other related taxes associated with the purchase of the system

PIPS Technology is responsible for the following items:

- Delivery of all purchased equipment
- Installation supervision and oversight
- Configuration and alignment of the Spike Plus units
- Field performance testing of the system as installed
- Configuration and test of the BOSS dispatch software

PIPS Technology - www.pipstechnology.com

The world leader of automated license plate recognition technology - why trust anyone else?

- One-stop shop: design, manufacture, installation and support of cameras, processors, software, OCR engines, other services.
- Headquarters in Knoxville, TN with sales/support offices in California, Texas, New Jersey, and the United Kingdom.
- Experience in Law Enforcement, Security, Access Control, Parking, Tolling, and Intelligent Transportation
- Performance related patents including Platefinder and TripleFlash.
- Recipient of numerous innovation and technology awards.
- Over 11,000 cameras deployed worldwide.

This quotation is valid for 120 days, and may be rescinded at any time.
Customer Quotation

Customer: Highland Village Police Department
Attention: Captain Corry Blount
Address: 1000 Highland Village Road
City: Highland Village
ST Texas ZIP 75077

Project Description: 3 Camera Package

<table>
<thead>
<tr>
<th>Item #</th>
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<th>Quantity</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>P362-810-LE-G</td>
<td>Gold Mobile Law Enforcement Package - Three P362 610 nm cameras, SupeRex processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.</td>
<td>$ 21,500.00</td>
<td></td>
<td>21,500.00</td>
</tr>
<tr>
<td>2</td>
<td>PIPS-SRVC-FE-MOBILE</td>
<td>Field Engineering Services for two days of installation and training for mobile ALPR vehicles</td>
<td>$ 3,800.00</td>
<td></td>
<td>3,800.00</td>
</tr>
<tr>
<td>3</td>
<td>PIPS-SW-BOSS</td>
<td>Back Office System Software for PAGIS User Administration, Data Analysis and Database Management using MSDE, and data Mapping via Google Maps (licensed to one PC). Includes USB dongle for software security. Designed for agencies deploying less than 3 vehicles.</td>
<td>$ 2,500.00</td>
<td></td>
<td>2,500.00</td>
</tr>
<tr>
<td>4</td>
<td>PIPS-SW-BOSS-PRO</td>
<td>Back Office System Software for PAGIS User Administration, Data Analysis and Database Management using SQL Server, and data Mapping via Google Maps (licensed to one PC). Includes USB dongle for software security. Designed for agencies deploying 3 or more vehicles.</td>
<td>$ 7,500.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Optional Item 4 replaces item 3 if SQL Server is required

Subtotal: $ 27,800.00

Warranty on above Hardware/Software - Standard Warranty One Year
- Extended Warranty Year 2: $2,400.00
- Extended Warranty Year 3: $3,600.00
- Extended Warranty Year 4: $3,600.00
- Extended Warranty Year 5: $3,600.00

Total: $ tbd

Quote Prepared By: Patrick Brady / Lisa Kuhlmann

Bearcom Partnered with PIPS Technology
The world leader of automated license plate recognition technology - why trust anyone else?
- One-stop shop: design, manufacture, installation and support of cameras, processors, software, OCR engines, other services.
- Headquarters in Knoxville, TN with sales/support offices in California, Texas, New Jersey, and the United Kingdom.
- Experience in Law Enforcement, Security, Access Control, Parking, Tolling, and Intelligent Transportation
- Performance related patents including Platefinder and TripleFlash.
- Recipient of numerous innovation and technology awards.
- Over 11,000 cameras deployed worldwide.

This quotation is valid for 120 days, and may be rescinded at any time.

Date: 3/25/08
Customer Quotation

Customer: Highland Village Police Department
Attention: Captain Corry Blount
Address: 1000 Highland Village Road
City: Highland Village
ST: Texas
ZIP: 75077

Date: 3/25/08

Project Description: 4 Camera Package
Quote Number: Highland Village Police Department

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>P362-810-LE-P</td>
<td>Platinum Mobile Law Enforcement Package - Four P362 810 nm cameras, SupeRex processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.</td>
<td>$25,500.00</td>
<td>$</td>
<td>25,500.00</td>
</tr>
<tr>
<td>2</td>
<td>PIPS-SRVC-FE-MOBILE</td>
<td>Field Engineering Services or two days of installation and training for mobile ALPR vehicles</td>
<td>$3,800.00</td>
<td>$</td>
<td>3,800.00</td>
</tr>
<tr>
<td>3</td>
<td>PIPS-SW-BOSS</td>
<td>Back Office System Software for PAGIS User Administration, Data Analysis and Database Management using MSDE, and data Mapping via Google Maps (licensed to one PC). Includes USB dongle for software security. Designed for agencies deploying less than 3 vehicles.</td>
<td>$2,500.00</td>
<td>$</td>
<td>2,500.00</td>
</tr>
<tr>
<td>4</td>
<td>PIPS-SW-BOSS-PRO</td>
<td>Back Office System Software for PAGIS User Administration, Data Analysis and Database Management using SQL Server, and data Mapping via Google Maps (licensed to one PC). Includes USB dongle for software security. Designed for agencies deploying 3 or more vehicles.</td>
<td>$7,500.00</td>
<td>$</td>
<td></td>
</tr>
</tbody>
</table>

Optional Item 4 replaces item 3 if SQL Server is required

Subtotal: $31,800.00 included

Warranty on above Hardware/Software - Standard Warranty One Year
Extended Warranty Year 2 $2,800.00
Extended Warranty Year 3 $4,200.00
Extended Warranty Year 4 $4,200.00
Extended Warranty Year 5 $4,200.00
Total: tbd

Quote Prepared By: Patrick Brady / Lisa Kuhlmann

Bearcom Partnered with PIPS Technology
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- One-stop shop: design, manufacture, installation and support of cameras, processors, software, OCR engines, other services.
- Headquarters in Knoxville, TN with sales/support offices in California, Texas, New Jersey, and the United Kingdom.
- Experience in Law Enforcement, Security, Access Control, Parking, Tolling, and Intelligent Transportation
  - Performance related patents including Platefinder and TripleFlash.
  - Recipient of numerous innovation and technology awards.
  - Over 11,000 cameras deployed worldwide.

This quotation is valid for 120 days, and may be rescinded at any time.
CITY OF HIGHLAND VILLAGE
1000 Highland Village Rd. · Highland Village, TX 75077
Phone 972-889-5089

Vendor: Bearcom
Address: 4009 Distribution Drive, Bldg 200
City: Garland
Phone: 214-765-7832
Fax: 214-355-4955
Email: patrick.brady@bearcom.com
New Vendor? Y O N

Purchase Order # 70478
Date: 03-03-10

Vendor REMIT TO ADDRESS
Check if same as Vendor Address □
Vendor: ____________________________ Vendor #: ____________________________
Address: ____________________________
City: ____________________________ State: ____________________________ Zip: ________

33 305-10-03 9004163 Slate 4 Camera Automatic License Plate Recognition System
Part # PIPS-EDEE-810-P

800,000

Huerta and Bawden Land
Recovery Act (Funding)

TOTAL 60,382.35

Price Quotations (Required for Most Purchases over $3,000)
HGAC State Bid Price

Vendor 1 Name ____________________________ Amount ____________________________ HUB Vendor □
Vendor 2 Name ____________________________ Amount ____________________________ HUB Vendor □
Vendor 3 Name ____________________________ Amount ____________________________ HUB Vendor □

No quotation required
Annual Contract □ Sole Source Vendor □ State Contract □ Other (explain):

($0 - $500)
($500 - $5,000)
($5,000 - $25,000)
(Over $25,000)

Supervisor: ________
Dept. Director: ________
City Manager: ________
Resolution Number: 2010-249

FINANCE DEPT
# Customer Quotation

**Customer:** Highland Village  
**Attention:** Corry Blount  
**Date:** 5/11/09  
**City:** Highland Village  
**ST:** Texas  
**ZIP:**

**Project Description:** Highland Village HGAC Platinum Law Enforcement and BOSS 051109  
**Quote Number:** Highland Village HGAC Platinum Law Enforcement and BOSS 051109

<table>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Slate-810-LE-P</td>
<td>Platinum Mobile Law Enforcement Package - Four Slate 810 nm cameras, SupeRx processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly</td>
<td>$17,100.00</td>
<td>3</td>
<td>$51,300.00</td>
</tr>
<tr>
<td>3</td>
<td>PIPS-SRVC-FE-MOBILE</td>
<td>Field Engineering services for two days of installation and training - for mobile ALPR vehicles (Two days,</td>
<td>$3,200.00</td>
<td>2</td>
<td>$6,400.00</td>
</tr>
<tr>
<td>4</td>
<td>BOSS-Admin</td>
<td>Back Office System Software for PAGIS User Administration, Data Analysis and Database Management using MSDE, providing administrator and one concurrent user.</td>
<td>$995.00</td>
<td>1</td>
<td>$995.00</td>
</tr>
<tr>
<td>5</td>
<td>BOSS-5</td>
<td>Block of 5 concurrent user licenses</td>
<td>$2,250.00</td>
<td>0</td>
<td>$0.00</td>
</tr>
<tr>
<td>6</td>
<td>PIPS-BOSS SQL</td>
<td>Microsoft SQL Server Software License SQL Server Workgroup EDTN 2005-1 Processor License</td>
<td>$5,750.00</td>
<td>0</td>
<td>$0.00</td>
</tr>
<tr>
<td>7</td>
<td>BOSS Map</td>
<td>Advanced mapping utilizing the Microsoft Earth utility. Provides enhanced mapping functionality including imagery and multiple view options</td>
<td>$795.00</td>
<td>1</td>
<td>$795.00</td>
</tr>
</tbody>
</table>

**Subtotal:** $59,490.00  
**HGAC FEE 1.5%**  
**Total:** $60,982.35

**Quote Prepared By:** Dean Wiesmann

**Assumptions and Notes:**  
1. This quote is subject to the attached PIPS’ standard terms, conditions and warranties.  
2. Pips Service Maintenance Warranty Annual for 2nd - 5th year $2,000  
3. Annual Service Maintenance cost for BOSS 12% of the cumulative fee for BOSS

**PIPS Technology - www.pipstechnology.com**  
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- Experience in Law Enforcement, Security, Access Control, Parking, Tolling, and Intelligent Transportation
- Performance related patents including Platefinder and TripleFlash.
- Recipient of numerous innovation and technology awards.
- Over 11,000 cameras deployed worldwide.

*This quotation is valid for 120 days, and may be rescinded at any time.*
Thought it might be beneficial to show the differences in size and install for the Plate Scan and PIPS systems.....let alone the accuracy differences. Please see pics below.

""Dean and I are working on setting up a Grant Writing seminar very soon. It will likely be in the latter part of October. We'll also be setting up county - mini-meetings for up to 10 agencies to attend -with updates to the PIPS system and how information being provided by the NCTCOG can make the PIPS system and its level of accuracy even more useful to your departments.

The NCTCOG has received their copy of the BOSS software and has come up with a really great introductory offer for local departments to take part in their information sharing systems.

We'll be in touch soon. As always, if you have any questions, please don't hesitate to contact me.

pb

Patrick Brady

Two-way Analog and Digital Communications / IP Surveillance On-site, Remote, FLIR THERMAL, ALPR / Sprint-Nextel Broadband, GPS / Symbol TEAM eCitations / MESH-CANOPY-SATELLITE

Which of these ALPR cameras would you like mounted on your vehicle?

PlateScan?  independent studies show an accuracy rating of 57%

PIPS Technology? independent studies show an accuracy rating of 92%
Do you know which one was rated #1 by Police Technology Review and Department of Homeland Security? PIPS Technology was rated best in these two reviews!

PIPS Technology, a Federal Signal company, is the world leader of ALPR. With design and manufacturing headquarters in Tennessee, PIPS holds the distinguished position as being the only vendor headquartered in the US offering design and manufacture of a complete solution including both mobile and fixed ALPR. PIPS has over 16,000 cameras deployed in over 40 states and 25 countries. Many of the leading agencies in the United States now have selected PIPS as their ALPR of choice including Chicago, Los Angeles, and Cincinnati. If you would like a demonstration please contact me!

As Dean and I meet with more and more agencies....we come across some that have had the experience of working with both Plate Scan and PIPS...for a list of contacts (your peers - in Public Safety) give me a call or email and I will pass on their contact information to you so that you can ask them specific questions. pb

Photos courtesy of Pat Brady & Dean Wiesmann
Regional Sales Manager

Visit us at: http://www.youtube.com/user/fedsippublicsafety
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