Corry Blount

From: Wiesmann, Dean [dwiesmann@federalsignal.com]
Sent: Thursday, April 23, 2009 7:55 AM
To: Corry Blount
Subject: FW: Grant writing
Attachments: Edward Byrne Competitive Grant Program instructions.doc; Attachment 1- Program Abstract.doc; Attachment 2-Program Narrative.doc; Attachment 3-Project Timeline.doc

Corry,

Here is the complete instructions for applying for the Edward Byrne Competitive Grant step-by-step. The narratives were written specifically for ALPR justification. They simply need to input the agency name at the top of the narratives and upload them with their online application and follow the other instructions.

Please let me know if you need a updated quote for this grant. PIPS New Slate camera which is built in the USA has reduced the system package by $4,000 to $8,000.

In 2007, DHS / FEMA announced that they would be conducting an assessment of ALPR under their SAVER program (System Assessment and Validation for Emergency Responders).

Early paperwork was completed in the Fall of 2007, and testing was conducted in July of this year by the Space and Naval Warfare Systems Center (SPAWAR) using law enforcement officers to conduct the testing and basing the assessment on a weighted combination of capability, deploy ability, maintainability, and usability.

The final report was issued last Friday, and while we may not access or distribute the report (for first responders only), we have gleaned some very valuable information from a current customer of ours who has read the report. A brief is attached with some basic information on the SAVER program, and also the more specific information about our performance.

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First responders may go to the website below to obtain a copy of the report for reading and validation.

https://saver.fema.gov

Information Technology / MediaDevices / Displays / Display,Video

Mobile License Plate Recognition -- Assessment Report (12/05/08, 423 KB)

Combine this with two other independent studies show Pips Technology reads plates much better than the competition.

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Overall accuracy of reading the plates helps you not misread the plate you are looking for. Our competitors will have 35% to 44% wrong information on conducting searches of partial or complete plates on their backend solution. This is why PIPS Technology is the Best solution for ALPR.

Dean Wiesmann  
Regional Sales Manager

PIPS Technology, Inc  
804 Innovation Drive  
Knoxville, TN 37932-2562  
USA  
www.pipstechnology.com

Email: dwiesmann@federalsignal.com  
Main Office: (1) 865 392-5540  
Mobile: (1) 936-697-6248  
Home Office: (1) 936-890-6102  
Fax: (1) 865 392-5599

Visit us at: http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.
Edward Byrne Competitive Grant Program

Application Instructions:

Agency signs onto Department of Justice Grant management system at the following:

https://grants.ojp.usdoj.gov/

Once there, you will create a user name and password if your agency does not already have one. Once complete, you will log on to the system.

To begin, you will need your agency DUNS Number and EIN number (Federal Tax ID number) at this point to proceed. Once this information is keyed in it will automatically populate the Form SF-424 with your agency address information. You will need to input the Agency contact person into the appropriate space provided on this form.

For the box requesting the Name of Project, type in: Purchase of Automated License Plate Recognition System.

Category applying for: Dropdown and select Edward Byrne Memorial Grant Program: Solving Problem Court Systems

A dropdown box requests Type of Application: dropdown and click New. Once this is done if you have to save and exit, you would reopen by clicking continuing application. The system will automatically repopulate your application.

At the bottom of the page it asks if this project has been reviewed in reference to a particular review. You will check the box no.

At this point you click the save and continue box at the bottom.

You will then be directed to upload the Budget Form and Narrative. This form is located at the following:

www.ojp.usdoj.gov/funding/forms/budget_detail.pdf (note the “underscore between budget and detail).

You will go to the Section D marked Equipment. On the first line of the form you will type in Automated License Plate Recognition System. Computation: X units @ $28,000. Total will be that calculation. Click on the total of that section and it will calculate it automatically. Scroll down to the bottom of the form to make sure that the totals carry over automatically. If not simply click on the box and it will populate it. This form is a pdf that the information cannot be saved. You will need to print it off and scan it into your computer. Once you do this, go back to the application and reopen to the Budget Section of the process. There will be a page that will allow you to upload the budget form. You will also need to complete the Budget Narrative
Template form (link below), only completing the sections that apply to your application. It is also a pdf form that will need to be filled in and then printed and scanned in for uploading.

www.ojp.usdoj.gov/BJA/funding/Budget_Worsheet_Narrative_Template.doc

Next you will need to click on Assurances and Certifications. The two forms that will pop up on the screen. You will simply scroll down to the bottom and click Accept for each of these forms.

Once this process is complete, the system will allow you to continue. At this point you will be given an opportunity to upload the Attachments 1, 2 & 4- Program Abstract, Program Narrative and Project Timeline. I have attached these documents that you will need to type in your agency name at the top and modify to your agency. Important: Modify the Union County, NJ reference and make your own if other agencies in your region will be applying for this as well. Another important note: All of these narratives have been saved in Microsoft Word 2003 version. DOJ system cannot support any version of Word that is higher and the submission will be ineligible if submitted in another version.

Once you have completed the upload of the Program Attachments, you will then need to print off the signature pages (3) for completion and signatures. Scan them into your computer and upload them with your application.

Once this is done, you will submit the application to DOJ and you are finished!
Attachment 2: Program Narrative

Applicant Name: fill in agency
Project Title: Purchase Automated License Plate Recognition System
Amount Requested: $56,000.00
Category VII: Supporting Problem-Solving Courts

The court system is currently so over-burdened; it is a constant struggle for court cases to be heard and effective justice to be done with regard to the crime. Many times, defense attorneys can get their clients charges reduced or dismissed on the basis of a lack of hard evidence to support or an over worked District Attorney Office. Stolen vehicles can take longer to retrieve if ever due to the lack of available, effective man-power to track them down and the time justification to do so.

Information is one of the lifelines of public safety. There is no lack of available information; however, systems to properly capture and use data in a timely and effective manner are not always in place. As we learned in the after action reviews of 9-11, there was a lot of information but limited methods of timely analysis for the keys that would lead us to the answers we want. Law enforcement has long had intelligence units and they continue to be an effective tool. In addition, recently there have the creations of multi-agency fusion centers. The fusion centers allow local, state and federal law enforcement agencies along with other public safety partners to streamline data collection and facilitate proper identification and dissemination. The fusion center partners are working together to collect key information in order to identify, locate, and react to public threats. The threats could be everyday situations involving criminal activity, proactive activities providing security to critical infrastructures and key assets, could be a response to natural or man-made disaster or the response in the aftermath of a terrorist event. Hand in hand the traditional law enforcement intelligence and fusions centers are looking for
tools to assist them in their missions.

The vehicle license plate is a major public identifier that has been successfully used by public safety for years. The plates have long been matched to information in computer systems for identification, registration and enforcement purposes. The current system requires personnel to 'run' the plates for a specific purpose. In recent years, technology has been developed to automate this process. One system that has been recognized for its value-add is the Automated License Plate Recognition (ALPR). This effective tool provides a solution to simplify the license plate data collection, comparison and result distribution process. ALPR is a cutting edge technology that "reads" vehicle plates as they enter the view of either a vehicle-mounted or stationary ALPR camera. The license plate numbers are transmitted and a comparative analysis is performed against numbers stored in designated existing databases, the databases currently exist to match known plates for wanted felons, persons of interest, stolen vehicles, vehicles associated with amber alerts, or any other vehicle of interest. Matches to these known databases are then sent remotely via email to the appropriate official, whether it is an officer, a dispatcher, or an intelligence or fusion center.

This technology is a true force multiplier for public safety agencies. In most agencies, the current practice for running plates involves an officer or dispatcher typing in a plate number for a database check. On average an officer may be able to check 50-100 plates in an eight hour shift using conventional methods, the ALPR system is capable of checking tens of thousands. While this method has been working for years, it is limiting in the number of vehicles that are checked and allows the opportunity for entry errors. As an example The City of Long Beach reported over 1.4 million plates checked within the first 6 months during a limited deployment.
ALPR technology removes the human element from the input equation and routinely checks all vehicles within camera-view automatically. In addition to the added efficiency, the technology eliminates one manual task for the officer on the street, potentially increasing safety. The result is a safer community. Example: The City of Cincinnati reported over 325 arrests attributed to the ALPR system in the first few months. With the ALPR automatically running the plate, the officers place his focus on the other critical actions occurring during each contact with the knowledge that the vehicle is being 'run'. To further aid in the court system effectiveness, the ALPR system can be used to reduce the number of Profiling Cases that come up by removing the officer from the process of checking the plate. It becomes a tool to support the officer in their crime investigation efforts. The system sees and captures all license plates regardless of driver or vehicle.

The ALPR can also be collecting data when there is no law enforcement available. The stationary positioning can provide for input at key locations. The locations could be areas surrounding infrastructures or key assets, high volume public areas where safety is a concern, or areas of high criminal activity. Once the plate has been transmitted by the ALPR, the collected data is then exported to a back office application which performs massive intelligence and analysis capability. The advantage of the ALPR is that it provides:

- Increased numbers of plates entered into the system for comparison
- Increased timeliness of plate comparison
- Ability to enter and search partial plate entries for matching to know full vehicle entries.
- Queries around a known location of a crime to identify potential suspects.
- Capability to enter plates of known suspects to identify locations in which they have historically been recorded
- Data sharing across law enforcement agencies and multiple jurisdictions for broader intelligence and analytics.

The objectives of this ALPR investment are:

- To augment data sharing across multiple locations and agencies.
- To enhance Fusion Center technology.
- To advance intelligence operations.
- To identify and apprehend wanted suspects or known terrorist.
- To expand and enhance the Terrorism Early Warning (TEW) process.

The effectiveness of the ALPR grows with the increased backend databases. As the equipment becomes available it is critical that the number of license plates that are available for comparison also increases. Many of the current sources of comparative information available are regional. As this project expands, naturally so will the geographic area. Vehicles move quickly from one jurisdiction to the other and it is critical that the ability to match them and share the information is regionalized. Additionally, this investment is expected to expand regional collaboration on all matters of intelligence sharing and to enhance our ability to prevent, protect and adequately respond to threats of terrorism.

Capabilities/Competencies:

Through the assistance and guidance of the vendor company, the agency will be able to fully manage this new technology and maximize its full capacity. The Chief and appropriate staff
using the system will be trained in how to use the system and testing will be completed for ease of use. Funds for this project will be directly allocated to this project thereby not encumbering any other funding.

Impacts/Outcomes, Evaluation and Sustainment:

Once the system is implemented, the data will be collected from the centralized database and reports can be pulled reflecting the effectiveness and efficiency of the system. The expected outcomes will be illustrated in the number of arrests made, stolen vehicles recovered and offenders of violent crime being arrested in relation to the examples presented above. Data collected can also be used by Department of Transportation officials for usage and planning. This is an added benefit to the maximization of the system for additional community use. Funds for this project will be directly allocated to this project thereby not encumbering any other funding. The data will be evaluated by agency personnel and used to determine how it can be best used or improved and also to justify the addition of more systems within the agency or on stationary locations in the community. This data can be made available to the National Institute of Justice for their evaluation and consideration as to the replication of similar systems in other parts of the country. Effectiveness of the data collection can be sited from the examples presented above. Sustainment of the system is handled by the vendor provider through a nominal annual fee to the agency.
Attachment 1: Program Abstract

Applicant Name: fill in agency
Project Title: Purchase Automated License Plate Recognition System
Amount Requested: $56,000.00
Category VII: Supporting Problem-Solving Courts

We will be purchasing an Automated License Plate Recognition System for the purpose of decreasing the workload on the already over-burdened court system by giving prosecutors hard evidence to use when cases come to court. Further, our goal is to better maximize the use of officer time by reducing the time it typically takes to run a license plate. This system will automatically handle this process for the agency. This will accomplish better use of staff, thereby decreasing the amount of lay-offs and staff reductions due to current economic situations that face all municipalities across the country.

The Union County, New Jersey and surrounding county agencies have come together to implement this system to better serve and protect the citizens of our community. We feel that the addition of this system will greatly benefit the community and the agencies by dramatically increasing our effectiveness in the field to fight crime and support the court system. The goals of this project include increased effectiveness of officer time and greater safety, lessen the over-burdened court system by giving prosecutors the hard evidence they need to prosecute criminals and a substantial reduction in unsolved cases of stolen vehicles and the apprehension of more serious criminals.

Upon award of funds the agency will purchase the system from the vendor within 120 days of the receipt of funds. The systems come complete and will be installed and trained by vendor personnel as per the contract with the chosen vendor. The vendor will coordinate with the agency a timeline for the installation and training of the systems upon purchase.
Attachment 3: Project Timeline

Applicant Name: *fill in agency*
Project Title: Purchase Automated License Plate Recognition System
Amount Requested: $56,000.00
Category VII: Supporting Problem-Solving Courts

- The Receipt of Funds by DOJ
- Select vendor and purchase the ALPR system- within 120 days of receipt of funds.
- Coordinate with Vendor the installation and project management of the system.
- Full implementation of the system
- Reporting requirements as prescribed by this program to DOJ
Attachment 3: Project Timeline

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If you would like a demonstration on PIPS Technology, Inc. please call to set up an appointment.
Regional Manager
Pips Technology
14096 Lakepoit Drive
Willis, Texas 77318

Cell phone# 936-697-6248
Home Phone & Fax# 936-890-6102

Sent from Salesforce. experience success.
http://www.salesforce.com/
It's HGAC

Patrick Brady
Bearcom Enterprise Solutions
214-869-8210

-----Original Message-----
From: Corry Blount <CBlount@highlandvillage.org>
To: Patrick Brady
Subject: State Contract

What State Contract are you guys on? Is it HGAC or what? The grant folks are asking me about a procurement process, just give me the rundown and I'll add it to my grant application.

Corry D. Blount
Captain/Support Services Division
Highland Village Police Department
1000 Highland Village Road
Highland Village, Texas 75077
972-317-5558 ext. 502 Office
469-833-0552 Cell
972-317-8974 Fax

LCC #44
Check out the Long Beach Demo on the below youtube site, interesting. May contact and research. My concern is still data entry. Ed

From: Patrick Brady [mailto:patrick.brady@bearcom.com]
Sent: Wednesday, March 05, 2008 10:21 AM
To: miburns@jcp.com
Subject: Scottsdale Police Department includes findings from study of 5 ALPR Camera systems
Importance: High

For your reference, I am attaching two documents...one from Scottsdale is a summary from the City on the different ALPR providers evaluated along with their findings. This one spells out in detail what other Police Departments are seeing first hand when side by side comparisons are done on ALPR systems.

The Santa Clarita letter is a letter justifying sole source acquisition due to the fact that we were the only vendor to meet the use and performance requirements of both the California Highway Patrol and Los Angeles County Sheriff’s Department.

You may also want to visit www.youtube.com/platereader to view video clips of our technology in action.

*** Dean and I will have the PIPS demo car in town this Thursday and Friday. If you are interested in seeing a live demonstration and or just have some questions, please feel free to give either Dean, Lisa or myself a call.

Patrick Brady
BearCom Worldwide
C: 214-869-8210
W: 800-273-6154
F: 214-355-4955

Dean Wiesmann
PIPS Technology, Inc.
Regional Manager
Cell 936-697-6248
Home 936-890-6102

BearCom North America’s Leading Provider of Wireless Communications Equipment and Tailored Solutions - Sales - Rental - Service
Two-way Digital and Analog Communications - Cellular & Direct Connect - Smart Phones - Mobile Broadband - IP Surveillance Cameras - ALPR License Plate Recognition Cameras
Mesh Broadband Networks - Point-To-Point Transport Systems - Radio Interoperability - Emergency Communications - Remote Satellite, Remote Phone Switches, Remote Surveillance
Hello Cory,

Apologize for the late reply.

I have been in a meeting with Motorola since 8 this morning. Learned some really good information though, so well worth it.

What I would like to do is set you guys up for a ride demo and then we can talk about the product in further detail.

Next week, we will have the actual PIPS car in town - outfitted with 4 cameras, the Pagis software and display.

The best way to learn about this product is to see it in action.

Can you let me know what day would work best for you?

We can do it Tuesday afternoon or anytime Wednesday, Thursday. I say anytime, there are other depts. asking to see it also, but they just asked that we stop by.

We will be in Houstont on Monday and in Carrollton Tuesday a.m.

Understand this is short notice, so if all you have is a little bit of time to lend us, that is just fine. We can make it as quick or as long as you would like.

I just want to try to get you guys a ride in the demo car, as it is not always in the DFW area. We can discuss the software, backend server, equipment in more detail on any other day.

I live in Flower Mound, so getting up to your office is no problem at all.

Looking forward to your reply.

Pat

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Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Monday, March 31, 2008 12:32 PM
To: Corry Blount
Subject: ALPR proposals
Attachments: Highland Village 3 Camera 0308.pdf; Highland Village 4 Cameras 0308 (2).pdf

Importance: High

Corry,

It was great to meet you face to face last week and see your very nice facilities in Highland Village.

It seems you guys really have your stuff together.

Please find attached two proposals for you to review. One is for 3, the other 4 cameras per vehicle.

Let me know if you have any questions, concerns and I will do my best to address them.

Regarding the regional data, Dean is inquiring about that, but has been told by corporate that it shouldn't be a problem.

Until we have a definitive yes, if you would be willing to forward Dean or I a copy or sampling of the file in question, we could forward to the IT Dept and then let you know Yes or No it can be done.

Most likely, it will not be an issue.

Pat

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C: 214-869-8210
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Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Monday, April 28, 2008 3:02 PM
To: Corry Blount
Subject: ALPR

Corry,

It's been a few weeks since we last discussed the PIPS ALPR system.

Have you and your colleagues at HVPD had any discussions related to the system.

We would be glad to do another demo ride day if needed. Both Lisa and I live in Flower Mound and heading up into Highland Village is just a skip and a jump for us.

Pat

Patrick Brady
BearCom Worldwide
C: 214-869-8210
W: 800-273-6154
F: 214-355-4955
Hello Corry,

Several DFW PD's are looking at using Homeland Security Grants for ALPR systems. PIPS and BearCom are listed on the HGAC website and so no RFP would be necessary to insure the best possible price.

Hope things are going well for you.

Incidentally, can't remember if I ever told you that my daughter works for the Chico's store in Highland Village and the new Mgr there has been giving her some grief. So, would it be possible for you to close the place down for a week or so. She needs some time off to go on a vacation with us. - my daughter - not the new mgr.

pb

-----Original Message-----
From: Corry Blount [mailto:CBlount@highlandvillage.org]
Sent: Tuesday, April 29, 2008 3:22 PM
To: Patrick Brady
Subject: RE: ALPR

We discussed how expensive it is.........kidding. I think, right now, we need to get past the Communications/CAD project first and then look for other technologies that will help us out. We are looking into grant funding too so that might be one funding source for something like this. I'll stay in touch and we'll keep looking into it for the future.

Corry D. Blount
Captain/Support Services Division
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1000 Highland Village Road
Highland Village, Texas 75077
972-317-5558 ext. 502 Office
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Sent from Salesforce. experience success.
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Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Wednesday, February 18, 2009 5:07 PM
To: Corry Blount
Subject: DHS-CEDAP Grant Program

Follow Up Flag: Follow up
Flag Status: Flagged

Corry,

I wasn't sure if I had forwarded this to you...
FYI...below.

Patrick Brady

Two-way Analog and Digital Communications / IP Surveillance On-site, Remote, Thermal, ALPR / Sprint-Nextel Cellular, Broadband, GPS / Symbol Solutions Provider / Wireless Broadband via MESH,Canopy, PTP / Emergency Management Expertise

-----Original Message-----
From: Patrick Brady
Sent: Wednesday, February 18, 2009 5:05 PM
To: Patrick Brady
Subject: DHS-CEDAP Grant Program

Hello,

Seeing as budgets are really tight, I thought it might be good news to share an available Grant opportunity.

I wanted to be sure you were all aware of this grant. It could potentially help you to gain funds for future ALPR purchases.

The DHS-CEDAP Grant Program is available to apply for at the agency/customer level. This program has been around for several years and many of you may already be aware of it. It is used for equipment purchases that demonstrate increased capacities and capabilities.

Your agency must be registered with grants.gov to submit an application. This is a simple process that is done online at www.grants.gov and follow the registration instructions.

Follow the below link to get the 2009 Application and instruction kits. Deadline for submission is March 20, 2009. The agencies need to contact their states DHS representative.


On a side note....the new PIPS slim line - low profile ALPR cameras will also help your bottom line. They are approximately 26% less expensive than the current model they will replace.

So if you have received a proposal from me prior to February 1st, let me know and I can revise the pricing for you.
The new low profile camera is scheduled to be available by late March/early April. The **BOSS - Back Office Software is also updated - a new version 3 is out with even more data mining and mapping profiles from which to choose from.** The new BOSS is available now.

Pat

Patrick Brady  
BearCom  

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www.pipstechnology.com

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To: Corry Blount
Subject: RE: Grant writing
Attachments: Highland Village Platinum & BOSS 043009.pdf

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From: Wiesmann, Dean [dwiesmann@federalsignal.com]
Sent: Tuesday, May 12, 2009 12:03 PM
To: Corry Blount
Cc: Patrick Brady
Subject: HGAC Quote for 3 Vehicles
Attachments: Highland Village HGAC 3 Platinum & BOSS 051209.pdf; Copy of DSC_0146[1].jpg; Legend Mount Rushmore 1.jpg; PSS5055 Slate Camera-0109.pdf

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- Our **only** market focus is specializing in Automatic License Plate Recognition technologies.
- PIPS has been in the LPR market since 1993 and has over 16,000 LPR cameras in place worldwide.
- PIPS Technology is the only North American Original Equipment Manufacturer, that designs, manufactures, and develops our own hardware and software - we control the quality and support of our products from start to finish.
- PIPS offers the only single source, LPR “back-end” solution (BOSS) that provides, user management, hostlist coordination, and, most importantly - data-mining of “historic” license plate information obtained and stored from all deployed mobile (and fixed) systems within your department. BOSS can be linked to other users of PIPS systems to create a local, regional, or statewide network of LPR data for enhanced crime fighting capabilities.
- Our technology has passed a rigorous 10-protocol day and night testing procedure by the CHP with successful capture and successful plate interpretation rates of 92% accuracy obtained at speeds up to 110 miles per hour in various conditions that simulate the mobile law enforcement environment. **No other LPR vendor has come close to this standard.**

Our quote **includes** installation of our system. During that time, our system will be installed in your designated vehicles at the location, and you or the appropriate personnel will receive training on both PAGIS and BOSS by our representative.

Our quote **includes** the cost for our Back Office Server Software (BOSS) that can be installed on your existing Computer. During the installation and training, our engineer will install one copy of this software application that is used for mining of all data collected by each PAGIS unit. The initial cost of installing BOSS for your office can be utilized for all future PIPS mobile installations within your organization. It can also integrate with law enforcement agencies, fixed ALPR sites, or with commercial purchasers of our ALPR systems to provide a comprehensive database of vehicle movement within the surrounding areas where PIPS systems have been deployed. **This version of BOSS has a storage limit of 2GB. If your agency already has a full license of Microsoft Sequel Server, BOSS will not have any storage limit.**

Please see pictures of PIPS low profile Slate camera that does not block view of the light bar. These are the cameras that you will receive from PIPS Technology.

All PIPS equipment hardware and software is covered by a one-year parts and labor warranty. Maintenance agreements are available for both our hardware and software products. These agreements supply you with upgrades and improvements to our OCR engine for enhanced plate detection capabilities and software upgrades for BOSS and PAGIS in addition to all hardware sold by PIPS Technology, Inc. (cameras, processor, cables, connectors and/or touch screen monitor). The annual costs for these agreements will be quoted if requested.

Thank you again for the opportunity to provide you a price quotation. Please let me know if you require any other information. Pat Brady BearCom is PIPS Technology dealer salesperson in the Dallas area. BearCom gives us a local service and expertise in wireless networking and other technology.

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Captain/Support Services Division
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LCC #44

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This is a powerful document...third-party validation of our superior performance directly from DHS! PIPS had the highest overall rating, however, it is greatly understated in that accuracy only had a 5% weighting! According to the accuracy numbers presented in the report we dominated (PIPS - 92%, Elsag - 65% PlateScan -56%)!!
First responders may go to the website below to obtain a copy of the report for reading and validation.

https://saver.fema.gov

Information Technology / MediaDevices / Displays / Display, Video

Mobile License Plate Recognition -- Assessment Report (12/05/08, 423 KB)

Combine this with two other independent studies show Pips Technology reads plates much better than the competition.

Two other Customer Led Independent Studies Prove PIPS to be #1

California Highway Patrol tested PIPS, Remington/Elsag, Plate Scan and AutoVu reading license plates in different conditions. PIPS Technology was the only one to pass at 92% correct reads. Everyone else was below 80%. Mexico City did a similar test on reading license plates. Pips rated 93% correct while Appian or PlateScan rated only 59%.

Overall, accuracy of reading the plates helps you not misread the plate you are looking for. Our competitors will have 35% to 44% wrong information on conducting searches of partial or complete plates on their backend solution. This is why PIPS Technology is the Best solution for ALPR.

Dean Wiesmann
Regional Sales Manager

PIPS Technology, Inc
804 Innovation Drive
Knoxville, TN 37932-2562
USA
www.pipstechnology.com

Email: dwiesmann@federalsignal.com
Main Office: (1) 865 392-5540
Mobile: (1) 936-697-6248
Home Office: (1) 936-890-6102
Fax: (1) 865 392-5599

Visit us at: http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.
Yes!!

Dean Wiesmann  
Regional Sales Manager

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Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.

From: Corry Blount [mailto:CBlount@highlandvillage.org]  
Sent: Wednesday, May 20, 2009 3:09 PM  
To: Wiesmann, Dean  
Subject: RE: Grant writing

Can I copy and paste some of the info from the white paper for my grant info?

From: Wiesmann, Dean [mailto:dwiesmann@federalsignal.com]  
Sent: Wednesday, May 20, 2009 11:47  
To: Corry Blount  
Subject: RE: Grant writing

Corry,

Here is a step by step procedure for the Byrne Grant. I have also attached the white paper you can use.

Dean Wiesmann  
Regional Sales Manager

Email: dwiesmann@federalsignal.com  
Main Office: (1) 865 392-5540  
Mobile: (1) 936-697-6248

Visit us at: http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.

From: Corry Blount [mailto:CBlount@highlandvillage.org]  
Sent: Wednesday, May 20, 2009 11:40 AM  
To: Wiesmann, Dean  
Subject: RE: Grant writing
Send me those instructions and the templates again. I'm writing my grant now and need the wording they used for justification.

Corry D. Blount  
Captain/Support Services Division  
Highland Village Police Department  
1000 Highland Village Road  
Highland Village, Texas 75077  
972-317-5558 ext. 502 Office  
469-853-0552 Cell  
972-317-8974 Fax

LCC #44

From: Wiesmann, Dean [mailto:dwiesmann@federalsignal.com]  
Sent: Thursday, April 30, 2009 10:17  
To: Corry Blount  
Subject: RE: Grant writing

Corry,

Here is your quote! Please call me if you have any questions.

Dean Wiesmann  
Regional Sales Manager

Email: dwiesmann@federalsignal.com  
Main Office: (1) 865 392-5540  
Mobile: (1) 936-697-6248

Visit us at: http://www.youtube.com/user/fedesignpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pinstechnology.com.

From: Corry Blount [mailto:CBlount@highlandvillage.org]  
Sent: Wednesday, April 29, 2009 12:19 PM  
To: Wiesmann, Dean  
Subject: RE: Grant writing

Give me an updated quote and we can give it a shot and see what happens.

From: Wiesmann, Dean [mailto:dwiesmann@federalsignal.com]  
Sent: Thursday, April 23, 2009 07:55  
To: Corry Blount  
Subject: FW: Grant writing

Corry,
Here is the complete instructions for applying for the Edward Byrne Competitive Grant step-by-step. The narratives were written specifically for ALPR justification. They simply need to input the agency name at the top of the narratives and upload them with their online application and follow the other instructions.

Please let me know if you need a updated quote for this grant. PIPS New Slate camera which is built in the USA has reduced the system package by $4,000 to $8,000.

In 2007, DHS / FEMA announced that they would be conducting an assessment of ALPR under their SAVER program (System Assessment and Validation for Emergency Responders).

Early paperwork was completed in the Fall of 2007, and testing was conducted in July of this year by the Space and Naval Warfare Systems Center (SPAWAR) using law enforcement officers to conduct the testing and basing the assessment on a weighted combination of capability, deploy ability, maintainability, and usability.

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Visit us at: http://www.youtube.com/user/fedsigpublicsafety

Need additional support? Call our dedicated support line at (865) 392-5590 or email support@pipstechnology.com.
License Plate Reader (LPR) Privacy Impact Assessment
The IACP, through the LEIM section, is developing a privacy impact assessment (PIA) report to provide agencies implementing LPR systems with the information they need to ensure that data is managed in such a way as to meet the needs of public safety while protecting individuals' privacy interests. For more information, please contact Meghann Tracy at 1-800-THE-IACP ext. 387 or tracy@theiacp.org.

From: D. David Paulson [mailto:paulson@theiacp.org]
Sent: Wednesday, May 20, 2009 1:57 PM
To: Edward Obara
Subject: IACP INFO Biweekly E-mail Newsletter #227 May 20, 2009

Enjoy this edition of IACP Info, where you'll get vital information on the latest developments of programs offered by the International Association of Chiefs of Police.

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<th>IACP INFO</th>
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Awards

Indian Country Officer of the Year Award Program
United States, First Nations or Aboriginal Law Enforcement Officers.

Nomination forms available on the IACP Web site. Click here to obtain a nomination form.

- Nominations Accepted until August 15, 2009
- Award winner will receive an expenses-paid trip to Denver to receive award at the IACP Annual Conference Indian Country Law Enforcement Officers Meeting.
Section’s Award Banquet.

For additional information, contact: Elaine Deck IACP Staff liaison: 800-843-4 ext. 843 Decke@theiACP.org

2009 Looking Beyond the License Plate Program
The 2009 Looking Beyond the License Plate Program is underway and once again will recognize the vital that license plates play in solving serious, non-traffic crimes. The Highway Safety Committee, in partnership with 3M’s Traffic Safety Systems Division, will select in June 2009 the police officer who demonstrates between January 1, 2008, and May 31, 2009, the most initiative in solving a serious crime via a license plate. Other officers will be recognized for their meritorious achievements.

Additional information and the application can be found at http://www.theiACP.org/tabid/343/Default.aspx
For additional information, contact Dick Ashton at (800) 843-4227, x276 or atashtonr@theiACP.org

The May 31 deadline for the IACP/Parade Police Officer of the Year award is quickly approaching. APPLY NOW

The IACP and PARADE magazine join forces to recognize exemplary performance in police work. As one of the top law enforcement awards in the country, the Police Officer of the Year Award symbolizes the highest level of achievement among police officers. Ten additional officers are selected for honorable mention awards. Recipients are recognized in PARADE magazine and at the IACP’s Annual Conference. All sworn, full-time police officers below the rank of chief are eligible. Nominations may be made for exceptional achievement in any police endeavor, including but not limited to, extraordinary valor, crime prevention, investigative work, community relations, traffic safety, drug control and prevention, juvenile programs, and training efforts.

For more information, contact Veronika Lozina, 800-THE-IACP ext. 235, or Lozina@theiACP.org.

The 2009 IACP and Cisco Systems Community Policing Awards
CALL FOR ENTRIES

For the 11th year, the IACP and Cisco Systems Community Policing Awards recognizes and pays tribute to departments worldwide that have collaborated with their communities to bring about change, address crime, terrorism and make their communities and nations a safer place to live, work and play. Share with the world your department has addressed these challenges through collaboration, prevention and proactive programs. Winners will be honored at the 2009 IACP Annual Conference in Denver, CO.
To enter online, please visit www.theiACP.org or cpa.newcityexperience.com.

The Annual IACP Excellence in Law Enforcement Research Award

The IACP and Sprint are pleased to announce the 2009 Excellence in Law Enforcement Research Award recognizes law enforcement agencies that demonstrate excellence in initiating, collaborating on, and emp. All law enforcement agencies worldwide (private corporations or individuals excluded) can compete for the award by submitting a description of their research and its impact on the agency, community, and the profession of law enforcement. Judges will take agency size and capacity into consideration when selecting finalists. Awards will be given annually to agencies in three size categories: smaller, medium, and large. A representative...
from each winning agency will be provided with complimentary conference registration, transportation costs for three nights lodging at IACP's Annual Conference, where an event to recognize the winning agencies will be held.

To enter, law enforcement agencies must submit a nomination packet, which must be postmarked no later than July 15, 2009, to the IACP.

To learn more about this award, please visit http://www.theiACP.org/racaward where you can find details or criteria, instructions for applying, and the application form.
Contact us at racaward@theiACP.org.

**FOUNDATION OF THE INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE**

**SCHOLARSHIP MONEY AVAILABLE for SURVIVORS!**
For the third year in a row, the IACP Foundation is proud to offer its SELECT Scholarship program benefitting the family members of officers fallen or permanently disabled in the line of duty. Three cash awards are available for the 2009-2010 school year. CLICK HERE to read more about the program and to download a application.

**ONE MONTH LEFT!** To submit an application for the IACP Foundation’s SELECT Scholarship program, C scholarships for the dependant family members of officers fallen or permanently disabled in the line of duty...read more here.

**Applications now available for the IACP/West Award for Excellence in Criminal Investigations**

The IACP/West Award for Excellence in Criminal Investigations is given to the law enforcement agency, law enforcement unit, task force, or inter-agency task force in recognition of except innovation and excellence in the area of criminal investigations.

The administrative application form and a narrative description of the reasons the nominee is being recommended for the award must be submitted to the IACP Police Investigative Operations Committee no later than June 1, 2009. To download the application, click here.

For additional information, contact Phil Lynn, 800-THE-IACP, x 324 or lynnp@theiACP.org.

**The IACP Aviation Committee is seeking nominations for the IACP Excellence in Police Aviation Award: Awarded by the leadership of the IACP and the Aviation Committee, and given through the generosity of E. C. Helicopter, the Excellence in Police Aviation Award for 2009 will be presented at the IACP Annual Conference in Denver, CO. To be eligible, the nominee may be either an individual who holds a management or leadership position in police aviation (broadly interpreted), or an aviation program (unit) that exemplifies excellence in airborne law enforcement. The award will emphasize initiatives to enhance the general level and safety of operations, accident prevention programs, and the efficiency and effectiveness of airborne law enforcement. Efforts eligible for recognition can range from the unit level to the national or international arena. Nominations...**
are to be submitted by the head of component or agency who has membership in the IACP. Submissions be no more than two pages in length and may be accompanied by explanatory photographs. No video or : tapes will be accepted. Nominations are to be postmarked no later than May 31, 2009.

Please submit nominations to:
International Association of Chiefs of Police
ATTN: John Grant, Senior Program Manager
IACP Research Center
515 N. Washington Street
Alexandria, VA 22314
Phone: 800.843.4227, ext. 839
Email: grantjc@theiacp.org

IACP Annual Conference
- Registration and Housing are open NOW! Click here to register.
- Click here to make your hotel arrangements.
- Educational session information coming soon.

Legislative
How to subscribe to the IACP Capitol Report: If you would like to have the IACP Capitol Report emailed you as soon as it published, send a blank email to join-capreport@iacplist.org or fill in the form below and subscribe.

Events
Below are just some of the IACP events that are listed on the calendar section of the IACP Website. Click here to find out more about other upcoming IACP events, meetings, and training opportunities.

<table>
<thead>
<tr>
<th>Date</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>5/27/2009</td>
<td>Fifth National Sexual Assault Response Team (SART) Training Conference</td>
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<tr>
<td>8/8/2009</td>
<td>15th Annual IACP Training Conference on Drugs, Alcohol and Impaired Drive</td>
</tr>
<tr>
<td>9/1/2009</td>
<td>2009 SPPPOS Conference</td>
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</tbody>
</table>

Membership
THIRD dues renewal notices are currently mailing --- Non-renewed membership will soon be dropped.

Renew today and remain a part of a network of over 20,000 members from 100 countries around the world
can renew with a credit card in the “members only” area of our Web site. You will need to log into the IACP Members only section of the website with:

User Name: your member number
Password: Your last name (case sensitive)
Click here to renew your IACP membership today.

Forgot Your Username or Password? Click here.

Membership: Divisions / Sections / Committees

The 15th Annual Training Conference on Drugs, Alcohol, and Impaired Driving Little Rock, AR, August 8-10, 2009

The 15th Annual Training Conference on Drugs, Alcohol, and Impaired Driving will be held in Little Rock, AR, August 8-10, 2009, at the historic Peabody Hotel. Information and registration form are available at the section’s Web site (http://www.decp.org) or by contacting Carolyn Cockcroft atcockroftc@theiacp.org.

License Plate Reader (LPR) Privacy Impact Assessment
The IACP, through the LEIM section, is developing a privacy impact assessment (PIA) report to provide agencies implementing LPR systems with the information they need to ensure that data is managed in such a way as to meet the needs of public safety while protecting individuals’ privacy interests. For more informal feedback please contact Meghan Tracy at 1-800-THE-IACP ext. 387 or tracy@theiacp.org.

Join the Capitol Police for a Virtual Mid-Year Meeting

The Capitol Police Section will hold a virtual mid-year meeting on Friday May 22nd at 11am. The virtual meeting will include information sharing, mini-training sessions, and goal setting for the annual meeting in Denver. Everyone is welcome to join the Capitol Police Section for this virtual meeting. Please RSVP to Section Chair, Deputy Chief Dan Blackdeer at dan.blackdeer@wiscosin.gov to receive the electronic invitation. More information about the Capitol Police Section is available at the section web page, Click here.

Special Projects

2009 Annual Workshop on Assessment Centers and Promotional Testing
July 7–July 8, 2009 (Tuesday and Wednesday)(2 Days)

Program Tuition: $500
Hyatt Regency San Francisco
Five Embarcadero Center
San Francisco, California 94111
The Hyatt Regency San Francisco, 1-800-233-1234
Single or double occupancy rate is $195.00

This workshop offers an in-depth explanation of assessment centers: from job analysis to exercise development, and from technology to administration. To learn more call 1-800-THEIACP, ext. 221

Advanced and Affordable In-Service Online Training Program Launched By The IACP and The Res Network Inc.
The Response Network (TRN), in partnership with The International Association of Chiefs of Police (IACP) now offering a series of courses that will facilitate low cost, online, in-service training. Three courses are available today and an additional three are scheduled for release by May. These courses are online exclus at www.policecommunity.net for an annual subscription fee of $74.95 per user for any and all courses. Developed over the last several years, the first six available courses were selected on the basis of multiple studies and membership surveys. Additional courses will be added on a regular basis with a focus on the development of an “Officer Training Catalogue.” Keep checking to see what is new at The Response Net (TRN).

Juvenile Justice Services and Programs Directory Website
With support from the Office of Juvenile Justice and Delinquency Prevention, The IACP is developing a Juvenile Justice Services and Programs Directory Website that will allow law enforcement agencies to list, query search programs and services they use to serve youth in their community. The website will encourage peer exchange of juvenile justice service information. Expected completion of this website is August 2009. More information please contact Heather Ruzbasan Cotteralcotter@theiacp.org

Day and Night, Cops are Cracking Down

Every year during the Memorial Holiday period, law enforcement agencies join forces day and night, from coast-to-coast, for an enforcement blitz that delivers on the traffic enforcement message Click It or Ticket. The mobilization is supported by national and local paid advertising and earned media campaigns aimed at raising awareness before the blitz that ... Day or Night - Click It or Ticket. For more information: Click here

Policy and Operational Guide for Law Enforcement License Plate Readers
The IACP, in partnership with the National Institute of Justice, has begun work on the Policy and Operational Guide for Law Enforcement. The guide will discuss implementation challenges, successes, and leading practices from law enforcement agencies who have implemented LPR systems. For more information or if an agency is interested in being a part of this project, please contact Meghann Tracy at 1-800-THE-IACP ext or tracy@theiacp.org.

Focus on In-Car Camera DVD
In-car camera systems have become an essential tool in modern law enforcement. However, for all its benefits, an in-car camera doesn’t guarantee officer buy-in or program success. This video demonstrates how planning and implementation are the keys to a successful in-car camera program that protects officers, their departments, and the citizens they serve. Order your free copy here.
Training Key Volume 36 now available on CD!
To order, please visit http://www.theiacp.org/PublicationsGuides/TrainingKeys and you’re there, check out the discounted bound volumes, available for $7.50 for a limited time!

**CAD/RMS Executive Training Workshop**
The Technology Technical Assistance Program’s CAD/RMS Executive Training Workshop is an interactive, tuition-free course designed to help law enforcement executives better understand the complex technologies that are at the heart of the modern public safety agency. The course is targeted at chief executive project managers and other personnel who are or will be directly involved in the planning, acquisition, and deployment of Computer Aided Dispatch and/or Records Management Systems. For more information on upcoming dates please click here.

The next training is scheduled for Cincinnati, OH – Thursday, June 11th, 2009.

**IACP Technology Clearinghouse**
The IACP Technology Clearinghouse Web site has added a new feature for the License Plate Reader Initiatives. To learn more about the projects at the IACP click here.

**IACP Launches Two New License Plate Reader (LPR) Initiatives**
The IACP, through the LEIM section, is developing a privacy impact assessment (PIA) report to provide agencies implementing LPR systems with the information they need to ensure that data is managed in such a way as to meet the needs of public safety while protecting individuals’ privacy interests. A Policy and Operational Guide for Law Enforcement is also being developed by IACP in partnership with the National Institute of Justice and will discuss implementation challenges, successes, and leading practices from law enforcement agencies who have implemented LPR systems. For more information, please contact Megha Tracy at 1-800-THE-IACP ext. 387 or tracy@theiacp.org.

**Law Enforcement Information Technology Standards Council (LEITSC) releases CAD/RMS Online Assessment Tool**
In response to one of our most frequent requests, LEITSC is pleased to announce the release of a new Computer Aided Dispatch (CAD)/Records Management System (RMS) online assessment tool. Designed to provide significant assistance to agencies formulating a RFP for RMS and CAD systems, the tool is intended to be used with the Standard Functional Specifications for CAD and RMS documents, by taking each functional specification found within the documents and formulating them into questions. The resulting ready-made questions can be attached to a request for information (RFI) or RFP providing prospective vendors specific question to respond to. This tool can be accessed from the LEITSC website.

For additional information, please contact Bill Albright at 1-800-843-4227 ext. 263 or albrightw@theiacp.org.

**Training**
Regular, quality training is essential to preparedness and good performance. Law enforcement leaders must prepare and ensure that their personnel are prepared for both the routine and the unexpected incidents that inevitably occur.
comprise the law enforcement environment. IACP training courses supply the information and skills required to administer a quality agency and its specialized functions, like crisis operations and school safety. We provide top quality training and instructors to help you and your agency meet community expectations of quality police and fire safety.

All of our training courses are available for either co-hosting or contracting. Check out all available courses at [http://www.iacptraining.org](http://www.iacptraining.org), where you can search by course topic to find the courses that answer your agency’s specific or regional needs. For more information on bringing our courses to your agency, please contact Shirley Mackey at (703) 836-6767, ext. 221 or at Mackeys@theiacp.org

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<tr>
<th>Date</th>
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<td>6/9/2009</td>
<td>First Line Supervision (3 days)</td>
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<td>SWAT I: Basic Tactical Operations and High-Risk Warrant</td>
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<td>6/23/2009</td>
<td>Advanced Supervision Skills (3 days)</td>
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<td>6/30/2009</td>
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<td>7/7/2009</td>
<td>Advanced Supervision Skills (3 days)</td>
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<td>7/13/2009</td>
<td>SWAT II: Advanced Tactical and Hostage Rescue Operations</td>
<td>Richmond, VA</td>
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<tr>
<td>7/14/2009</td>
<td>Leadership and Quality Policing (2 days)</td>
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<td>7/14/2009</td>
<td>Multi-Agency Incident Management</td>
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<tr>
<td>7/21/2009</td>
<td>Advanced Supervision Skills (3 days)</td>
<td>University of Richmond, VA</td>
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<tr>
<td>7/27/2009</td>
<td>Intro to Crime Analysis (3 days)</td>
<td>Lynn, MA</td>
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IACP Preferred

GEICO DIRECT

GEICO - Car Insurance Great Rates Available
The GEICO Auto Insurance Program offers IACP members quality car insurance with complete 24-hour service, and claims service. Offer: As an IACP member, you may also qualify for an IACP Member Discount addition to GEICO's already low rates. The member discount is available in most states. Just click here for a rate quote!

Jobs

The IACP Jobs Database is now part of http://www.DiscoverPolicing.org, your newest resource and a one-stop place for police recruiting.

Recruiting the right kind of officers, in sufficient numbers, and with the desired diversity is an ongoing challenge for many law enforcement agencies across the country. With DiscoverPolicing.org, the IACP, in partnership with the Bureau of Justice Assistance, U.S. Department of Justice, is continuing its long tradition of delivering timely and responsive programs to our membership and the entire law enforcement community.

This innovative site provides a wealth of information on law enforcement careers combined with a unique Career Center where potential candidates and hiring agencies can connect and interact online. DiscoverPolicing.org gives agencies of all sizes and types a unified message, a central recruiting platform of national reach. No other site on the Web offers a more comprehensive window into police service. DiscoverPolicing.org is the cornerstone of a nationwide initiative to recapture the image of policing from the popular media and attract a broad and diverse audience to law enforcement.

Current listings of Law Enforcement - Chief Executive Positions on the DiscoverPolicing.org web site

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<tr>
<th>Position</th>
<th>Location</th>
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<tbody>
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<td>Lancaster, CA</td>
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<tr>
<td>Chief of Police</td>
<td>Chula Vista, CA</td>
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<tr>
<td>Chief of Police</td>
<td>Eugene, OR</td>
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<td>Gainesville, FL</td>
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<tr>
<td>Chief of Police</td>
<td>San Leandro, CA</td>
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<td>Chief of Police</td>
<td>St. Johns, AZ</td>
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<tr>
<td>Chief of Police</td>
<td>Wheeling, WV</td>
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<tr>
<td>Chief of Police</td>
<td>Town of Hope Mills, NC</td>
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<tr>
<td>Chief of Police/ Director of Public Safety</td>
<td>Sacramento, CA</td>
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<tr>
<td>Commander of the Office of Professional Standards and Training Division</td>
<td>Seattle, WA</td>
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<td>Commander, HRD</td>
<td>Frederick, MD</td>
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<td>Commander, HRD</td>
<td>Frederick, MD</td>
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<tr>
<td>Deputy Chief of Police</td>
<td>Blacksburg, VA</td>
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<td>Director of Public Safety</td>
<td>Lancaster, PA</td>
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<td>Director of Public Safety</td>
<td>Princeton, NJ</td>
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<td>Director of Public Safety</td>
<td>Florence, AL</td>
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<tr>
<td>Director of Public Safety/Chief of Police</td>
<td>Newark, DE</td>
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<tr>
<td>Director, Division of Alcoholic Beverages and Tobacco</td>
<td>Tallahassee, FL</td>
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<tr>
<td>Director, Public Safety/Chief of Police</td>
<td>Wilberforce, OH</td>
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<tr>
<td>Independent Police Monitor</td>
<td>New Orleans, LA</td>
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<tr>
<td>Lieutenant</td>
<td>Wilton, ME</td>
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<tr>
<td>Police Chief</td>
<td>Napavine, WA</td>
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<td>Police Chief</td>
<td>Sutherlin, OR</td>
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<td>Police Chief</td>
<td>Smithfield, NC</td>
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<tr>
<td>Police Commander</td>
<td>Atascadero, CA</td>
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Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Wednesday, July 01, 2009 10:33 AM
To: Corry Blount
Subject: Re: State Contract

It's HGAC

Patrick Brady
Bearcom Enterprise Solutions
214-869-8210

-----Original Message-----
From: Corry Blount <CBlount@highlandvillage.org>
To: Patrick Brady
Subject: State Contract

What State Contract are you guys on? Is it HGAC or what? The grant folks are asking me about a procurement process, just give me the rundown and I'll add it to my grant application.

Corry D. Blount
Captain/Support Services Division
Highland Village Police Department
1000 Highland Village Road
Highland Village, Texas 75077
972-317-5558 ext. 502 Office
469-853-0552 Cell
972-317-8974 Fax

LCC #44
From: Brian Shockley [mailto:bshockley@federalsignal.com]
Sent: Sunday, July 19, 2009 2:43 PM
To: Sheri Morrison
Subject: Cincinnati Police Department - A Case Study on the Effective Use of License Plate Recognition

Dear Sheri Morrison,

I wanted to send you an update on the ongoing development and success of the automated license plate recognition (ALPR) system deployed by Cincinnati Police Department (CPD). CPD deployed ALPR from PIPS Technology, a Federal Signal Company, almost two years ago.

Captain Russ Neville of Cincinnati’s Information Technology Management Section recently published an article in the July issue of Police Chief magazine. The story outlines the program’s early beginnings, vendor evaluation process, growing pains and lessons learned, success stories, and plans for expansion. This story can be helpful for any agency looking to deploy ALPR, or looking to expand their existing system. Attached is a copy of the article, or you may see it on the Police Chief website.

As Captain Neville states in the article, the system in Cincinnati has been extremely successful in improving public safety for the region, and enhancing the effectiveness of the law enforcement efforts. CPD is building out a vision of a 12-county, 3-state, interoperable ALPR network, and it is gaining attention nationwide as recently highlighted in a Washington Technology article.

Please feel free to contact me to discuss how ALPR can be of benefit to your agency, and also take a look at some of the links below for video news clips on Cincinnati.

Cincinnati Video Clips:
PIPS used to solve robbery

PIPS on first day of deployment

PIPS quickly generates 325 arrests

PIPS helping to recover over $1 million in scofflaw revenue

Best Regards,

Brian Shockley

Director of Marketing and Product Management

PIPS Technology, a Federal Signal Company

bshockley@federalsignal.com

(865) 392-5546
Thought it might be beneficial to show the differences in size and install for the Plate Scan and PIPS systems.....let alone the accuracy differences. Please see pics below.

"" Dean and I are working on setting up a Grant Writing seminar very soon. It will likely be in the latter part of October. We'll also be setting up county - mini-meetings for up to 10 agencies to attend - with updates to the PIPS system and how information being provided by the NCTCOG can make the PIPS system and its level of accuracy even more useful to your departments.

The NCTCOG has received their copy of the BOSS software and has come up with a really great introductory offer for local departments to take part in their information sharing systems.

We'll be in touch soon. As always, if you have any questions, please don't hesitate to contact me.

pb

Patrick Brady

Two-way Analog and Digital Communications / IP Surveillance On-site, Remote, FLIR THERMAL, ALPR / Sprint-Nextel Broadband, GPS / Symbol TEAM eCitations / MESH-CANOPY-SATELLITE

Which of these ALPR cameras would you like mounted on your vehicle?

PlateScan? independent studies show an accuracy rating of 57%

PIPS Technology? independent studies show an accuracy rating of 92%
Do you know which one was rated #1 by Police Technology Review and Department of Homeland Security? PIPS Technology was rated best in these two reviews!

PIPS Technology, a Federal Signal company, is the world leader of ALPR. With design and manufacturing headquarters in Tennessee, PIPS holds the distinguished position as being the only vendor headquartered in the US offering design and manufacture of a complete solution including both mobile and fixed ALPR. PIPS has over 16,000 cameras deployed in over 40 states and 25 countries. Many of the leading agencies in the United States now have selected PIPS as their ALPR of choice including Chicago, Los Angeles, and Cincinnati. If you would like a demonstration please contact me!

As Dean and I meet with more and more agencies....we come across some that have had the experience of working with both Plate Scan and PIPS... for a list of contacts (your peers - in Public Safety) give me a call or email and I will pass on their contact information to you so that you can ask them specific questions. pb

Photos courtesy of Pat Brady & Dean Wiesmann
Regional Sales Manager

Visit us at: http://www.youtube.com/user/fedsigpublicsafety
Corry Blount

From: Patrick Brady [patrick.brady@bearcom.com]
Sent: Tuesday, November 17, 2009 4:37 PM
To: Corry Blount
Subject: PIPS software update
Importance: High

Corry,

Hopefully things are progressing on the Grant front.

Just an FYI. Dean with PIPS received the updated version to the PIPS OCR engine and it is reading the new 7 digit multi color plates perfectly.

If you recall on the demo ride, even though it was reading 2 lanes over, it did mis-read the newer plates more often than the previous 6 character version...this problem has been resolved.

PIPS has already updated the OCR engine and any PIPS cameras ordered going forward will have the new release programmed into them.

Pat

Patrick Brady

Two-way Analog and Digital Communications / IP Surveillance On-site, Remote, FLIR THERMAL, ALPR / Sprint-Nextel Broadband, GPS / Symbol TEAM eCitations / MESH-CANOPY-SATELLITE

-----Original Message-----
From: Corry Blount [mailto:CBlount@highlandvillage.org]
Sent: Thursday, October 22, 2009 8:46 AM
To: Patrick Brady
Subject: RE: PIPS

Good deal, we're in the final stages of our grant.

From: Patrick Brady [mailto:patrick.brady@bearcom.com]
Sent: Wednesday, October 21, 2009 15:37
To: Corry Blount
Subject: PIPS
Corry,

Just a heads up, that Waco just gave me the word that they are buying 2 - 4 camera systems.

I hope as well, that Carrollton will be on board fairly quickly.

pb

Patrick Brady

Two-way Analog and Digital Communications / IP Surveillance On-site, Remote, FLIR THERMAL, ALPR / Sprint-Nextel Broadband, GPS / Symbol TEAM eCitations / MESH-CANOPY-SATELLITE
From: James D. Parry [JParry@ncitcoq.org]
Sent: Friday, February 05, 2010 2:28 PM
To: Michael Leavitt; Corry Blount; Ken Heerman
Subject: "Critical CJD JAG Grant Information"

To all FY10 JAG grantees:

The purpose of this email is to convey several informational items to you regarding your FY10 Justice Assistance Grant (JAG) project. Many critical items are covered in this email so make sure you read it thoroughly and share it with applicable program and finance staff at your agency.

- You should be able to access the grant award document following these steps: With the Authorized Official signed in to eGrants, go to My Home tab, click on your JAG grant #, and click on the Summary tab – there’s a blue button about halfway down the page on the left that says “View Grant Award Packet”. Open that file, save it, and share it with ALL grant officials. This paperwork contains very important information!

NCTCOG would like to extend our congratulations to you in your project being funded for FY 2010. We look forward to working with you to answer any questions you might have in either the program or fiscal aspects of your grant; and offer technical assistance, pre- and post-, when CJD audits your program.

- **GRANT ADJUSTMENT POLICY**: Per our Policies and Procedures, funded projects must notify NCTCOG prior to submitting a grant adjustment request through the CJD eGrants system. The grant adjustment request will be reviewed by the Criminal Justice Policy Development Committee (CJPDC). The purpose of this policy is to ensure grant adjustments do not change the project to the extent that it impacts how the project would have been scored/prioritized. If that is the case, future funding could be affected.

If you are considering a grant adjustment, whether it’s programmatic or budgetary, contact us in writing with details on the adjustment explaining the rationale and how it will affect either the scope of the project or the budget.

- **GUIDE TO GRANTS**: CJD has developed a "Guide to Grants" and it can be located under the Updates tab on the home page of eGrants at https://cjonline.governor.state.tx.us/updates.aspx. This useful tool is a simple FAQ and instruction manual that is used to help administer grant programs.

- **GRANT AWARD PAPERWORK**: Please read all of the material that came with your grant award notification very carefully, and follow the instructions exactly. If there are Condition(s) of Funding listed, these must be met before funds can be drawn down.

- **FINANCIAL REPORTS**: All financial reports are done via the eGrants system. A Financial Management Guide can be found on the Updates tab in eGrants at this link: https://cjonline.governor.state.tx.us/updates.aspx. Once your grant is activated, new financial reporting tabs will appear under the main Budget tab.

- **TEXAS ADMINISTRATIVE CODE**: The version of the Texas Administrative Code (TAC) that will apply to your FY10 grant is dated June 21, 2009. It can be found on the eGrants' Updates page or on our website at http://www.nctcoq.org/cs/cj/tac.asp. Please become familiar with the TAC, as this document has very important information regarding how your grant should be managed.

- **UGMS**: The version of the Uniform Grant Management Standards (UGMS) that will apply to your FY10 grant is dated June 2004. That document can be found on CJD's website at http://governor.state.tx.us/grants/what/ or on our website at http://www.nctcoq.org/cs/cj/grantmgmt.asp. The UGMS document is "established to promote the efficient use of public funds by providing awarding agencies and grantees a standardized set of financial management procedures and definitions, by requiring consistency among grantor agencies in their dealings with grantees, and by ensuring accountability for the expenditure of public funds."

- **TIMESHEETS/ACTIVITY LOGS FOR GRANT-FUNDED STAFF**: It is very important that you are familiar with the personnel tracking requirements for all grant-funded staff, including overtime projects. The link below will take
you to the eGrants’ Updates webpage that explains the required tracking of personnel activities for staff paid from your grant. Also included on the website are sample forms that you can download.

- **UPDATING GRANT OFFICIALS:** If you need to update any info for your three grant officials or contact person, please help us keep our databases current by letting us know of any changes. Updates to the officials must also be made in the eGrants system.

- **SITE VISITS:** NCTCOG staff will be in touch with you to arrange a site visit during the first six months of the grant period. During that visit we will be going over CJD’s Grants Monitoring Technical Assistance Checklist and answering any questions you might have regarding the progress of your project. The checklist that we will be using for our site visits can be found at the bottom of the following webpage: http://www.nctcog.org/cs/cj/grantmtl.asp. We encourage you to review the checklist and ask us any questions you might have on these items.

- Special American Recovery and Reinvestment Act (ARRA) reports: Because these are recovery dollars, you can expect additional reporting requirements. As CJD communicates with COG on these special reports, we will be in touch with you.

- **COG Grant Management Workshops:** COG will be scheduling Grant Management Workshops soon.

Please note:

In conjunction with the Justice Assistance Grant American Recovery and Reinvestment Act, the North Central Texas Council of Governments’ Criminal Justice Program staff will be hosting the mandatory training to manage your JAG-ARRA grants. This is mandatory training for the recovery money, so please sign up for one of the sessions. The training will be limited to two personnel. If your agency needs to send more than two persons, please contact the North Central Texas Council of Governments to check availability.
The session dates/times and online registration are provided on the below website. You must register through the COG website. Attached is the link for registration.
http://www.nctcog.org/cs/cj/forms/registration_JAG.asp

**Jim Parry**
Sr Criminal Justice Planner
North Central Texas Council of Governments
616 Six Flags Drive
Arlington, TX 76011
Phone: 817-685-9165
Fax: 817-685-2372
www.nctcog.org